



**BOTSWANA
EXAMINATIONS
COUNCIL**

DIRECTORATE OF EXAMINATIONS ADMINISTRATION AND CERTIFICATION

INVITATION TO TENDER

FOR

**THE DESIGN, PRINT, PERSONALISATION, SUPPLY AND DELIVERY OF THE
OPTICAL MARK READER (OMR) FORMS FOR 2018, 2019 and 2020
BEC EXAMINATIONS FOR THE PRIMARY SCHOOL LEAVING EXAMINATION (PSLE),
JUNIOR CERTIFICATE EXAMINATION (JCE) AND BOTSWANA GENERAL
CERTIFICATE OF SECONDARY EDUCATION (BGCSE)**

TENDER NO. BEC EAC 002/17-18

Date: 19 June 2017

PROCURING ORGANISATION	AGENT
Botswana Examinations Council, Private Bag 0070, Gaborone, Botswana	The Secretary to the Tender Committee, Private Bag 0070, Gaborone, Botswana Tel: +267 365 0700 Fax: +267 310 5400 Email: procurement@bec.co.bw

Botswana Examinations
Council

**TENDER
TENDERING
PROCEDURES**

**TENDER NOTICE AND
INVITATION TO TENDER
VOLUME 1**

Tender No. BEC EAC 002/17-18

INVITATION TO TENDER FOR THE DESIGN, PRINT, PERSONALISATION, SUPPLY AND DELIVERY OF OPTICAL MARK READER FORMS FOR 2018, 2019 AND 2020 BEC EXAMINATIONS FOR THE PRIMARY SCHOOL LEAVING EXAMINATION (PSLE), JUNIOR CERTIFICATE EXAMINATION (JCE) AND BOTSWANA GENERAL CERTIFICATE OF SECONDARY EDUCATION (BGCSE)

- Bidders are invited to submit bids for The Design, Print, Personalisation, Supply and Delivery of Optical Mark Reader forms for 2018, 2019 and 2020 BEC Examinations for PSLE, JCE and BGCSE.
- This tender is an Open International tender i.e. both bidders in Botswana and outside Botswana are eligible to tender.
- For Botswana companies, bidders must, in order to be considered for the award of the contract, be registered with PPADB on relevant codes and Sub-Codes; be registered with BURS and be in possession of a Tax Clearance Certificate, and have an appropriate license.

For companies outside Botswana, bidders must in order to be considered for the award of the contract, be registered with Botswana Unified Revenue Services (BURS) and be in possession of a valid Tax Exemption Certificate for Tax Withholding purposes and be in possession of a document indicating that they are authorised to trade in this area (this document should be in English or be accompanied by a translation document). BURS may be contacted on the following:

PLOT 53976; KUDUMATSE ROAD

PRIVATE BAG 0013; GABORONE , BOTSWANA

TEL: +267 363 8000 FAX: +267 363 9999; WEBSITE: www.burs.org.bw

- Tender documents will be available with effect from Monday **19 June 2017** and can be obtained from the Procurement Office of the Botswana Examinations Council at the following addresses:

Postal Address

Botswana Examinations Council
Private Bag 0070
Gaborone.

Physical Address

Botswana Examinations Council
Plot 54864, KT Motsete Road
Gaborone.

Contact Name: Ms T. Chifani

Telephone Number: 365 0700

Fax: (+267) 393 3872, 316 4413, 316 4203, 318 5011

Email: procurement@bec.co.bw

Tender documents can also be accessed on BEC website: www.bec.co.bw for information purposes only.

NOTE:

All companies, whether within Botswana or outside, are required to make their own arrangements for payment and for collection of the bid documents as well as submission of tender responses.

A non-refundable fee of **P500.00** should be paid during tender collection. Bids must be submitted using the **two envelope system**; one original and four (4) copies **plus a soft copy in a Re-writable DVD**, respectively for the **financial** and **technical** bids must be submitted in two separate envelopes, one containing the Technical Bids, and the other containing the Financial Bids and both envelopes accordingly labeled with the tender number and title. The two envelopes should be sealed and placed in a third outer and larger envelope. This envelope should be sealed and labeled as follows;

TENDER NO. BEC EAC 001/17-18: Invitation to Tender for the Design, Print, Personalisation, Supply and Delivery of Optical Mark Reader Forms for 2018, 2019 and 2020 BEC Examinations for PSLE, JCE and BGCSE.

Bids must arrive not later than **10:00am** (local time) on Friday **04 August 2017**. Bids received after the closing date and time will **NOT** be accepted. Telephonic, telegraphic, telex or facsimile bids will **NOT** be accepted.

Sealed bids should be delivered to the following address

The Secretary; Tender Committee
Botswana Examinations Council
Plot 54864, KT Motsete Road; Gaborone.

NB. Non-compliance to the separation of the **technical** and **financial** bids and any appearance of the financial figures in the technical bid shall be subject to outright disqualification. The same treatment will be given to bidders' responses that do not have the required number of envelopes for the technical and financial bids.

The tender document may be viewed from BEC website: www.bec.co.bw. Bidders are advised that this document is for viewing purposes only. Bid responses will only be accepted from bidders who bought and collected the document from BEC.

Responses that do not have the required number of envelopes will be disqualified. Re-writable DVDs should be separate for the technical and financial proposal. The DVD for the technical proposal should be included in the technical proposal envelope while the DVD for the financial proposal should be included in the financial proposal envelope.

Bidders who are awarded the tender should by no means pass it to other parties to undertake the project.

Queries and questions relating to the issue of these documents will be accepted up to **10 working days** before tender closing date. The queries or questions should be in writing and should be addressed to:

The Secretary Att: Ms T. Chifani Tel: 3650700
Tender Committee; Botswana Examinations Council
Private Bag 0070; Gaborone; Botswana.
Fax: (+267) 316 4413, 316 4203, 318 5011

Email: procurement@bec.co.bw

Bids must arrive no later than **10:00 am** (local time) on **Friday 04 August 2017**. The tenders will be opened in the presence of bidders wishing to attend immediately after opening in BEC premises. . Bids received after the closing date and time will not be accepted. Telephonic, Telegraphic, Telex, Email or Facsimile bids will not be accepted.

N.B. The selected bidder shall begin work immediately and deliver the forms by 29 July 2018

Important Date:

Tender Collection: From Monday 19 June 2017

Tender Closing: Friday 04 August 2017 at 10.00 hrs

Botswana Examinations Council is **not** bound to accept the lowest or any bid, or bear any expense in the preparation thereof. The Botswana Examinations Council also reserves the right to award the tender in full or in parts

Tender Committee Secretary
For/Botswana Examinations Council

Botswana Examinations
Council

**TENDER
TENDERING PROCEDURE**

**TENDER DATA
VOLUME 1**

INVITATION TO TENDER FOR THE DESIGN, PRINT, PERSONALISATION, SUPPLY AND
DELIVERY OF OPTICAL MARK READER FORMS FOR 2018, 2019 AND 2020 BEC
EXAMINATIONS FOR PSLE, JCE AND BGCSE

The conditions of tender are contained in this document.

- 1.1 The Procuring Organisation is the Botswana Examinations Council.
- 1.2 The tender documents issued by the Procuring Organisation comprise:

Three volume approach:

VOLUME 1: TENDERING PROCEDURES

Tender Notice & Invitation to Tender
Tender Data

VOLUME 2: RETURNABLE DOCUMENTS

VOLUME 3: THE CONTRACT

Part 1 - Agreements & Contract Data

Forms of Securities

Part 2 - Pricing Data

Pricing Instructions

Part 3 - Scope of Work

- 1.3 All bidders are required to submit the following:

BOTSWANA COMPANIES:

- 1 original, 4 copies and a DVD of both the Technical and Financial proposals.
- Proof of payment of the tender fee of **P500.00**;
- PPADB Registration Certificate on the Relevant Codes and Sub-Codes;
- A valid copy of tax clearance certificate;
- Completed Form of Declaration by Directors and Shareholders;
- Certified copies of Share Certificates - publicly listed companies may submit certificates of their controlling shareholders only;
- Forms from Companies and Intellectual Property Authority (CIPA) showing the Company Directors.

INTERNATIONAL COMPANIES

- 1 Original, 4 copies and a DVD of both the Technical and Financial proposals;
- Proof of payment of the tender fee of **P500.00**;
- Valid copy of Tax Exemption Certificate;
- Valid copy of Appropriate Licence or a document indicating that they are authorised to trade in this area (this document should be in English or be accompanied by a translation document);
- Completed Form of Declaration by Directors and Shareholders;
- Certified copies of Share Certificates -publicly listed companies may submit certificates of their controlling shareholders only (this document should be in English or be accompanied by a translation document);
- Forms from Register of Companies from country of origin showing the company Directors (this document should be in English or be accompanied by a translation document).

NB: The tender response must be made in English.

- 1.4 All bidders are required to provide the pricing schedule in the format provided in CONTRACT PART 2, Pricing Data. Bidders must also provide a detailed breakdown of the cost covering all components of the project as stated in CONTRACT PART 3, Bidders should note that the total cost of the project should not include any variable components based on exchange rates, inflation, etc. Where disbursements are based on actual expenditure, bidders should estimate the maximum expected costs, which will be reimbursed based on actual expenditure incurred.

Bidders should quote in Botswana Pula or currency of the country of their origin or any convertible currency.

All the quoted prices must include VAT, withholding Tax or any other taxes in accordance with the tax laws of Botswana.

The validity period for the quoted prices must be at least 180 days from the closing date of the tender.

BACKGROUND

Botswana Examinations Council is a semi-autonomous institution that is mandated by the Botswana Examinations Act no. 11 of 2002, among others, to design, develop and administer school examinations. The Council is therefore responsible for ensuring that examination materials are provided and in enough quantities. It is upon this background that BEC is requesting for the design, print, personalization, supply and delivery of the Optical Mark Reader forms for the 2018, 2019 and 2020 examinations. Below is a table showing a list of the forms required.

A table showing a list of the sample forms, the sample forms will be attached to the ITT as Annexure 1.

Old Form Code	Level	Form Name	Required(New) Form Code	Level
CSX636	PSLE	PSLE Batch Control Form	BEC-PSLE103	PSLE
CSX627	PSLE	PSLE Answer Sheet	BEC-PSLE201	PSLE
CSX732	PSLE	PSLE EXAMINER MARK SHEET Letter & Composition	BEC-PSLE303	PSLE
CSX736	PSLE	PSLE TEAM LEADER, ASSISTANT PE & PRINCIPAL EXAMINER MARK SHEET Letter & Composition	BEC-PSLE304	PSLE
CSX733	PSLE	PSLE EXAMINER AGRICULTURE MARK SHEET	BEC-PSLE301	PSLE
CSX739	PSLE	PSLE TEAM LEADER, ASSISTANT PE & PRINCIPAL EXAMINER AGRICULTURE MARK SHEET	BEC-PSLE302	PSLE
CSX712	PSLE	PSLE Candidate Entry Form	BEC-PSLE102	PSLE
CSX649	PSLE	Batch Control Form	BEC-PSLE101	PSLE
CSX692	JCE	JCE Batch Control Form	BEC-JCE103	JCE
CSX689	JCE	JCE ANSWER SHEET	BEC- JCE201	JCE
CSX734	JCE	JCE EXAMINER MARK SHEET	BEC- JCE302	JCE
CSX737	JCE	JCE TEAM LEADER, ASSISTANT PE & PRINCIPAL EXAMINER MARK SHEET	BEC- JCE303	JCE
CSX711	JCE	JCE Candidate Entry Form	BEC-JCE102	JCE
CSX650	JCE	Batch Control Form	BEC-JCE101	JCE
CSX638	BGCSE	BGCSE Batch Control Form	BEC-BGCSE101	BGCSE
CSX686	BGCSE	BGCSE ANSWER SHEET	BEC- BGCSE 201	BGCSE
CSX735	BGCSE	BGCSE EXAMINER MARK SHEET	BEC- BGCSE 302	BGCSE
CSX738	BGCSE	BGCSE TEAM LEADER, ASSISTANT PE, PRINCIPAL EXAMINER MARK SHEET	BEC- BGCSE 303	BGCSE

SCOPE

The purpose of this tender is to solicit services for The Design, Print, Personalisation, Supply and Delivery of Optical Mark Reader forms for the 2018, 2019 and 2020 examinations. The table below shows a list of the required forms, quantities as well as information on those that require personalization. Sample forms will be provided together with the Information to Tender document to ensure that bidders maintain the design of the forms.

OMR Specification for 2018 Examinations

Form Code	Level	Form Name	Form Description	2018 Order Quantity	Personalised Y/N	Personalised Fields
BEC-PSLE103	PSLE	PSLE Batch Control Form	Single sided	10,000	Y	Centre Number; PS pre-written and pre-shaded
BEC-PSLE201	PSLE	PSLE Answer Sheet	Single sided	300,000	Y	Candidate Name, Centre Name, Centre Number, Candidate Number, Component
BEC-PSLE303	PSLE	PSLE EXAMINER MARK SHEET Letter & Composition	Double sided	30,000	N	
BEC-PSLE304	PSLE	PSLE TEAM LEADER, ASSISTANT PE & PRINCIPAL EXAMINER MARK SHEET Letter & Composition	Double sided	10,000	N	

Form Code	Level	Form Name	Form Description	2018 Order Quantity	Personalised Y/N	Personalised Fields
BEC-PSLE301	PSLE	PSLE EXAMINER AGRICULTURE MARK SHEET	Single sided	55,000	Y	Centre Name, Centre Number, Candidate Number, Personnel Appointment Type, Component
BEC-PSLE302	PSLE	PSLE TEAM LEADER, ASSISTANT PE & PRINCIPAL EXAMINER AGRICULTURE MARK SHEET	Single sided	10,000	N	
BEC-PSLE102	PSLE	PSLE Candidate Entry Form	Double sided	60,000	N	
BEC-PSLE101	PSLE	Batch Control Form	Single sided	2,000	Y	Centre Number; PS pre-written and pre-shaded
BEC-JCE103	JCE	JCE Batch Control Form	Single sided	15,000	Y	Centre Number; JC pre-written and pre-shaded
BEC- JCE201	JCE	JCE ANSWER SHEET	Single sided	570,000	Y	Candidate Name, Centre Name, Centre Number, Candidate Number, Component

Form Code	Level	Form Name	Form Description	2018 Order Quantity	Personalised Y/N	Personalised Fields
BEC- JCE302	JCE	JCE EXAMINER MARK SHEET	Double sided	80,000	Y	Syllabus, Centre Name, Centre Number, Personnel Appointment Type, Syllabus Name, Component, Candidate Number, Candidate Name
BEC- JCE303	JCE	JCE TEAM LEADER, ASSISTANT PE & PRINCIPAL EXAMINER MARK SHEET	Double sided	40,000	N	
BEC-JCE102	JCE	JCE Candidate Entry Form	Single sided	50,000	N	
BEC-JCE101	JCE	Batch Control Form	Single sided	500	Y	Centre Number; JC pre-written and pre-shaded
BEC- BGCSE101	BGCSE	BGCSE Batch Control Form	Single sided	15,000	Y	Centre Number; BW pre-written and pre-shaded
BEC- BGCSE 201	BGCSE	BGCSE ANSWER SHEET	Single sided	100,000	Y	Candidate Name, Centre Name, Centre Number, Candidate Number, Component
BEC- BGCSE 302	BGCSE	BGCSE EXAMINER MARK SHEET	Double sided	80,000	Y	Syllabus, Centre Name, Centre Number, Personnel Appointment Type, Syllabus Name, Component, Candidate Number, Candidate Name

Form Code	Level	Form Name	Form Description	2018 Order Quantity	Personalised Y/N	Personalised Fields
BEC- BGCSE 303	BGCSE	BGCSE TEAM LEADER, ASSISTANT PE, PRINCIPAL EXAMINER MARK SHEET	Double sided	40,000	N	

OMR Specification for 2019 Examinations

Form Code	Level	Form Name	Form Description	2019 Order Quantity	Personalised Y/N	Personalised Fields
BEC-PSLE103	PSLE	PSLE Batch Control Form	Single sided	10,000	Y	Centre Number; PS pre-written and pre-shaded
BEC-PSLE201	PSLE	PSLE Answer Sheet	Single sided	300,000	Y	Candidate Name, Centre Name, Centre Number, Candidate Number, Component
BEC-PSLE303	PSLE	PSLE EXAMINER MARK SHEET Letter & Composition	Double sided	30,000	N	

Form Code	Level	Form Name	Form Description	2019 Order Quantity	Personalised Y/N	Personalised Fields
BEC-PSLE304	PSLE	PSLE TEAM LEADER, ASSISTANT PE & PRINCIPAL EXAMINER MARK SHEET Letter & Composition	Double sided	10,000	N	
BEC-PSLE301	PSLE	PSLE EXAMINER AGRICULTURE MARK SHEET	Single sided	55,000	Y	Centre Name, Centre Number, Candidate Number, Personnel Appointment Type, Component
BEC-PSLE302	PSLE	PSLE TEAM LEADER, ASSISTANT PE & PRINCIPAL EXAMINER AGRICULTURE MARK SHEET	Single sided	10,000	N	
BEC-PSLE102	PSLE	PSLE Candidate Entry Form	Double sided	60,000	N	
BEC-PSLE101	PSLE	Batch Control Form	Single sided	2,000	Y	Centre Number; PS pre-written and pre-shaded

Form Code	Level	Form Name	Form Description	2019 Order Quantity	Personalised Y/N	Personalised Fields
BEC-JCE103	JCE	JCE Batch Control Form	Single sided	15,000	Y	Centre Number; JC pre-written and pre-shaded
BEC- JCE201	JCE	JCE ANSWER SHEET	Single sided	570,000	Y	Candidate Name, Centre Name, Centre Number, Candidate Number, Component
BEC- JCE302	JCE	JCE EXAMINER MARK SHEET	Double sided	80,000	Y	Syllabus, Centre Name, Centre Number, Personnel Appointment Type, Syllabus Name, Component, Candidate Number, Candidate Name
BEC- JCE303	JCE	JCE TEAM LEADER, ASSISTANT PE & PRINCIPAL EXAMINER MARK SHEET	Double sided	40,000	N	
BEC-JCE102	JCE	JCE Candidate Entry Form	Single sided	50,000	N	
BEC-JCE101	JCE	Batch Control Form	Single sided	500	Y	Centre Number; JC pre-written and pre-shaded
BEC-BGCSE101	BGCSE	BGCSE Batch Control Form	Single sided	15,000	Y	Centre Number; BW pre-written and pre-shaded

Form Code	Level	Form Name	Form Description	2019 Order Quantity	Personalised Y/N	Personalised Fields
BEC- BGCSE 201	BGCSE	BGCSE ANSWER SHEET	Single sided	100,000	Y	Candidate Name, Centre Name, Centre Number, Candidate Number, Component
BEC- BGCSE 302	BGCSE	BGCSE EXAMINER MARK SHEET	Double sided	80,000	Y	Syllabus, Centre Name, Centre Number, Personnel Appointment Type, Syllabus Name, Component, Candidate Number, Candidate Name
BEC- BGCSE 303	BGCSE	BGCSE TEAM LEADER, ASSISTANT PE, PRINCIPAL EXAMINER MARK SHEET	Double sided	40,000	N	

OMR Specification for 2020 Examinations

Form Code	Level	Form Name	Form Description	2020 Order Quantity	Personalised Y/N	Personalised Fields
BEC-PSLE103	PSLE	PSLE Batch Control Form	Single sided	10,000	Y	Centre Number; PS pre-written and pre-shaded
BEC-PSLE201	PSLE	PSLE Answer Sheet	Single sided	300,000	Y	Candidate Name, Centre Name, Centre Number, Candidate Number, Component
BEC-PSLE303	PSLE	PSLE EXAMINER MARK SHEET Letter & Composition	Double sided	30,000	N	
BEC-PSLE304	PSLE	PSLE TEAM LEADER, ASSISTANT PE & PRINCIPAL EXAMINER MARK SHEET Letter & Composition	Double sided	10,000	N	
BEC-PSLE301	PSLE	PSLE EXAMINER AGRICULTURE MARK SHEET	Single sided	55,000	Y	Centre Name, Centre Number, Candidate Number, Personnel Appointment Type, Component

Form Code	Level	Form Name	Form Description	2020 Order Quantity	Personalised Y/N	Personalised Fields
BEC-PSLE302	PSLE	PSLE TEAM LEADER, ASSISTANT PE & PRINCIPAL EXAMINER AGRICULTURE MARK SHEET	Single sided	10,000	N	
BEC-PSLE102	PSLE	PSLE Candidate Entry Form	Double sided	60,000	N	
BEC-PSLE101	PSLE	Batch Control Form	Single sided	2,000	Y	Centre Number; PS pre-written and pre-shaded
BEC-JCE103	JCE	JCE Batch Control Form	Single sided	15,000	Y	Centre Number; JC pre-written and pre-shaded
BEC- JCE201	JCE	JCE ANSWER SHEET	Single sided	570,000	Y	Candidate Name, Centre Name, Centre Number, Candidate Number, Component
BEC- JCE302	JCE	JCE EXAMINER MARK SHEET	Double sided	80,000	Y	Syllabus, Centre Name, Centre Number, Personnel Appointment Type, Syllabus Name, Component, Candidate Number, Candidate Name

Form Code	Level	Form Name	Form Description	2020 Order Quantity	Personalised Y/N	Personalised Fields
BEC- JCE303	JCE	JCE TEAM LEADER, ASSISTANT PE & PRINCIPAL EXAMINER MARK SHEET	Double sided	40,000	N	
BEC-JCE102	JCE	JCE Candidate Entry Form	Single sided	50,000	N	
BEC-JCE101	JCE	Batch Control Form	Single sided	500	Y	Centre Number; JC pre-written and pre-shaded
BEC-BGCSE101	BGCSE	BGCSE Batch Control Form	Single sided	15,000	Y	Centre Number; BW pre-written and pre-shaded
BEC- BGCSE 201	BGCSE	BGCSE ANSWER SHEET	Single sided	100,000	Y	Candidate Name, Centre Name, Centre Number, Candidate Number, Component
BEC- BGCSE 302	BGCSE	BGCSE EXAMINER MARK SHEET	Double sided	80,000	Y	Syllabus, Centre Name, Centre Number, Personnel Appointment Type, Syllabus Name, Component, Candidate Number, Candidate Name

Form Code	Level	Form Name	Form Description	2020 Order Quantity	Personalised Y/N	Personalised Fields
BEC- BGCSE 303	BGCSE	BGCSE TEAM LEADER, ASSISTANT PE, PRINCIPAL EXAMINER MARK SHEET	Double sided	40,000	N	

- 1.5 The Procuring Organisation's address for delivery of tender offers, tender and other identification details to be shown on each tender offer package are:

TENDER NO. BEC EAC 002/17-18; FOR DESIGN, PRINT, PERSONALISATION, SUPPLY AND DELIVERY OF OPTICAL MARK READER FORMS FOR 2018, 2019 and 2020 EXAMINATIONS FOR PSLE, JCE AND BGCSE.

Tender Secretary, Botswana Examinations Council
Plot 54864, KT Motsete Road, Gaborone.

- 1.6 A two envelope procedure will be followed, failing which disqualification will be promptly executed.

Bids should be submitted according to the Instructions to Bidders. Important points are repeated as follows:

- The bid document must be prepared in indelible ink. It shall contain no interlineations or overwriting, except as necessary to correct errors made by the bidder. Any such corrections must be initialed by the person or persons who sign the bid.
- All copies must be signed in ink by an authorised employee, agent or representative of the bidder.
- For each bid, the bidders shall prepare the number of copies indicated in the Instructions to bidders. The original bid should be marked ORIGINAL; all other copies should be marked COPY. If there are discrepancies between the original and any of the copies, the original will be assumed to be correct and shall bear the submission address.
- **The original, four (4) copies and re-writable DVDs of each of the technical and financial bids shall be placed in a separate and sealed envelope clearly marked – TENDER NO. BEC EAC 002/17-18: FOR THE DESIGN, PRINT, PERSONALISATION, SUPPLY AND DELIVERY OF OPTICAL MARK READER FORMS FOR 2018, 2019 and 2020 EXAMINATIONS FOR PSLE, JCE AND BGCSE and shall bear the submission address.**
- **Re-writable DVDs should be separate for the technical and financial proposal. The DVD for the technical proposal should be included in the technical proposal envelope while the DVD for the financial proposal should be included in the financial proposal envelope.**
- Bids must arrive no later than **10:00 am** (local time) on **Friday 04 August 2017**. The outer envelope should have the original, four copies and 2 DVDs of the technical and financial bids respectively. These shall be placed in a sealed larger envelope clearly marked;
BEC EAC 002/17-18: DESIGN, PRINT, PERSONALISATION, SUPPLY AND DELIVERY OF OPTICAL MARK READER FORMS FOR 2018, 2019 AND 2020 EXAMINATIONS FOR PSLE, JCE AND BGCSE
- Bids will be opened immediately, and bidders may be present if they wish. Bids received after the closing date and time will not be accepted. Email or Facsimile bids will not be accepted.
- Immediately after the deadline for the submission of bids, the technical bid of all the tenderers will be opened. The financial bids shall remain sealed and deposited with

BEC Tender Committee until those bids meeting the technical requirements have been identified.

This tender is open to both Botswana registered companies and international companies.

- 1.7 The closing time for submission of tender offers is: 10.00 a.m on **04 August 2017**.
- 1.8 Telephonic, telegraphic, telex, email or facsimile tender offers will not be accepted
- 1.9 The tender validity period is 180 days from the closing date of the tender
- 1.10 The time and location for opening of the tender offers is:

10:00 am on Friday **04 August 2017**

Location: Botswana Examinations Council
Plot 54864; KT Motsete Road; Gaborone.
- 1.11. The procedure for evaluation of the responsive tender offers is the Quality and Cost Based Selection method.

The Evaluation Process

Tender Evaluation Committee (TEC) will be constituted to evaluate the bids. The evaluation to be adopted by the Evaluation Committee will be as follows:

- 1 In Stage 1 of the evaluation process the bids will be scrutinized against the Disqualification clause given in 1.12.
- 2 The qualifying bids after Stage 1 will go through to Stage 2 of the evaluation process as described in 1.13.
- 3 The technical bids of the short listed bidders after Stage 2 of the evaluation process will be evaluated as stated in Stage 3 of the evaluation process. (See General requirements).
- 4 The project will be provisionally awarded to the bidder with highest combined score of Stage 2 and Stage 3 and of the evaluation process subject to successful negotiation of the contract as in 1.15.
- 5 The maximum scores allocated to Stage 2: Technical and Stage 3: Financial are as follows:

Stage 2	-	70
Stage 3	-	<u>30</u>
Total		<u>100</u>
- 6 The successful Bidder will sign the agreed contract document with BEC prior to commencement of the project.
- 7 The successful bidder shall deliver the goods to Botswana Examinations Council as per accepted samples and shall be accepted after inspection to confirm conformance to specifications.

Notes

- Subject to authorization by BEC Tender Committee, further information may be requested from the bidders during evaluation. Any such request will be made in writing to the bidder's nominated representative as declared in the Form of Response. Any such correspondence will be for purposes of clarification only and will in no way be indicative of any preference towards any bidder or bid.
- All important information required for the project shall be included in the bid, so that at contract negotiation stage there are no major issues that could call for the change of award.

1.12 Disqualification at Stage 1

A bidder whose technical bid does not meet the following requirements will be disqualified during the first scrutiny at Stage 1. In the case of a consortium or joint venture, the companies shall be evaluated individually for compliance with the listed requirements.

BOTSWANA COMPANIES must submit all of the following;

- PPADB Registration Certificate on the Relevant Codes and Sub-Codes;
- A valid copy of Tax Clearance Certificate;
- Completed Form of Declaration by Directors and Shareholders;
- Certified copies of Share Certificates - publicly listed companies may submit certificates of their controlling shareholders only;
- Forms from Companies and Intellectual Property Authority (CIPA) showing the Company Directors.
- Scannable OMR sample forms

INTERNATIONAL COMPANIES must submit all of the following;

- Valid copy of Tax Exemption Certificate;
- Valid copy of Appropriate Licence or a document indicating that they are authorised to trade in this area (this document should be in English or be accompanied by a translation document).
- Completed Form of Declaration by Directors and Shareholders;
- Certified copies of Share Certificates - publicly listed companies may submit certificates of their controlling shareholders only (this document should be in English or be accompanied by a translation document).
- Forms from Register of Companies from country of origin showing the company Directors (this document should be in English or be accompanied by a translation document);
- Scannable OMR sample forms

1.13 Evaluation of Bids at Stage 2

A. The following table shows the criteria which will be used. In the case of a consortium or joint venture, the bids will be evaluated on the combined strength of the constituent companies involved.

No	Criteria	Description	Marks
1	Capability and Capacity	<ul style="list-style-type: none"> • Relevant manpower profile (2) • Experience in the provision of printing services (2) • Financial capability of the company eg: Financial Statements or Bank Guarantee Statement (1) (refer to the bullets below for the explanation of these points) 	5
2	Paper Quality	White 90gsm OMR scan sheet	18
3	Form Finishing	Refers to the quality of the printed form, legibility and the quality of colours used	18
4	Packaging	Refers to the quality of packaging of OMR forms for protection during transportation and against all weather conditions such as moist, dust and heat.	18
5	Personalisation	Means that the pre-written data should be within the space provided and the shading should be within the ovals.	11
	Total		70

The cut off for progression to Stage 3 is a minimum score of 65 and only bidders who score 65 and above will have their financial proposal opened and evaluated.

(i) Capacity and Capability

Bidders shall include a statement of capability that details the level of resources available within the organisation to deliver the goods and services requested to the standards defined below:

- Relevant manpower profile. Experience in the design of the OMR forms and their setup;
- Experience in the provision of printing of OMR forms. The required experience is a minimum of three years.
- Financial capability of the company eg: Financial Statements or Bank Guarantee Statement

(ii) Samples

It is a requirement for every bidder to enclose within the Technical bid 10 copies of each form as samples. These sample forms will be scanned during the evaluation to confirm their scannability.

As per the requirement all forms should be read by the NCS Opscan 21 and NCS Opscan 15. The designs should be maintained as per the samples provided (see Annexure 1).

Please note that non availability of the samples will lead to the elimination of the bidder under evaluation. All the forms MUST be scannable by either NCS Opscan 21 or NCS Opscan 15. If at least one form is found not to be scannable, the bidder will be disqualified from further evaluation.

B. The following table shows the criteria which will be used to evaluate each sample form

Form Code	Level	Form Name	Form Description	Personalised Y/N	Personalised Fields	Paper Quality (1)	Form Finishing (1)	Packaging (1)	Personalisation (1)	Overall
BEC-PSLE 103	PSLE	PSLE Batch Control Form	Single sided	Y	Centre Number; PS pre-written and pre-shaded					
BEC-PSLE 201	PSLE	PSLE Answer Sheet	Single sided	Y	Candidate Name, Centre Name, Centre Number, Candidate Number, Component					
BEC-PSLE 303	PSLE	PSLE EXAMINER MARK SHEET Letter & Composition	Double sided	N						
BEC-PSLE 304	PSLE	PSLE TEAM LEADER, ASSISTANT PE & PRINCIPAL EXAMINER MARK SHEET Letter & Composition	Double sided	N						

Form Code	Level	Form Name	Form Description	Personalised Y/N	Personalised Fields	Paper Quality (1)	Form Finishing (1)	Packaging (1)	Personalisation (1)	Overall
BEC-PSLE 301	PSLE	PSLE EXAMINER AGRICULTURE MARK SHEET	Single sided	Y	Centre Name, Centre Number, Candidate Number, Personnel Appointment Type, Component					
BEC-PSLE 302	PSLE	PSLE TEAM LEADER, ASSISTANT PE & PRINCIPAL EXAMINER AGRICULTURE MARK SHEET	Single sided	N						
BEC-PSLE 102	PSLE	PSLE Candidate Entry Form	Double sided	N						
BEC-PSLE 101	PSLE	Batch Control Form	Single sided	Y	Centre Number; PS pre-written and pre-shaded					
BEC-JCE1 03	JCE	JCE Batch Control Form	Single sided	Y	Centre Number; JC pre-written and pre-shaded					
BEC-JCE2	JCE	JCE ANSWER	Single sided	Y	Candidate Name, Centre Name, Centre Number, Candidate Number,					

Form Code	Level	Form Name	Form Description	Personalised Y/N	Personalised Fields	Paper Quality (1)	Form Finishing (1)	Packaging (1)	Personalisation (1)	Overall
01		SHEET			Component					
BEC-JCE302	JCE	JCE EXAMINER MARK SHEET	Double sided	Y	Syllabus, Centre Name, Centre Number, Personnel Appointment Type, Syllabus Name, Component, Candidate Number, Candidate Name					
BEC-JCE303	JCE	JCE TEAM LEADER, ASSISTANT PE & PRINCIPAL EXAMINER MARK SHEET	Double sided	N						
BEC-JCE102	JCE	JCE Candidate Entry Form	Single sided	N						
BEC-JCE101	JCE	Batch Control Form	Single sided	Y	Centre Number; JC pre-written and pre-shaded					
BEC-BGCS E101	BGCS E	BGCSE Batch Control Form	Single sided	Y	Centre Number; BW pre-written and pre-shaded					
BEC-BGCS E201	BGCS E	BGCSE ANSWER SHEET	Single sided	Y	Candidate Name, Centre Name, Centre Number, Candidate Number, Component					

Form Code	Level	Form Name	Form Description	Personalised Y/N	Personalised Fields	Paper Quality (1)	Form Finishing (1)	Packaging (1)	Personalisation (1)	Overall
BEC-BGCS E 302	BGCS E	BGCSE EXAMINER MARK SHEET	Double sided	Y	Syllabus, Centre Name, Centre Number, Personnel Appointment Type, Syllabus Name, Component, Candidate Number, Candidate Name					
BEC-BGCS E 303	BGCS E	BGCSE TEAM LEADER, ASSISTANT PE, PRINCIPAL EXAMINER MARK SHEET	Double sided	N						
Total Overall for all Forms										

Bidders should respond to the above requirements in full to guide evaluators in allocating marks for stage 2 evaluation.

- **Paper Quality** – This refers to the quality of the paper used for printing the forms that is white 90gsm OMR scan form.
- **Form Finishing - refers** to the quality of the printed form, legibility and the quality of colours used as per the samples provided (see Annexure 1).
- **Packaging** – OMR forms are sensitive computer forms that require protection from damage and all weather conditions, so the packaging should reflect that this has been taken into consideration. Some forms will be required to be packaged by Centre or by component by Centre. The packaging information will be provided on yearly basis to the bidder who had been awarded the tender.
- **Personalisation** – the quality of pre-writing and pre-shading should be high. The pre-written data should be within the space provided and the shading should be within the ovals, no overflows.

The cut off for progression to Stage 3 is a minimum score of 65 and only bidders who score 65 and above will have their financial proposal evaluated.

- 1.14 The qualifying bids will be evaluated based on the following factors: The following formula will be used to rate the quoted prices:

$$FS = 30 \times LP / P; \quad \text{Where:}$$

FS = financial score of a given bidder

LP = lowest price

P = the price quoted by the bidder

The lowest financial bid (LP) will be given a financial score (FS) of 30 points. The financial scores (FS) of the other financial bids will be computed using the formula above.

1.15 Basis of Award

The bidder with the highest combined score (Technical and Financial) from stages 2, and 3 would be recommended for the award to BEC Tender Committee subject to an agreed contract. If the contract negotiations fail, then the next preferred supplier will be engaged for contract negotiations and recommended for the award

NB: All the supplied sample forms will be scanned to ensure that the design has been maintained and that the quality meets the required specified standard

The successful bidder shall deliver the goods to Botswana Examinations Council and shall be accepted based on the approved samples.

Botswana Examinations
Council

**TENDER
RETURNABLE DOCUMENTS**

**LIST OF RETURNABLE
DOCUMENTS
Volume 2**

The bidder must complete the following returnable documents:

1. Returnable Documents required for tender evaluation purposes

- Certificate for authority of signatory
- Record of addenda to tender documents
- Detailed Response to Requirements specified in the CONTRACT PART 3
- Response form
- Quality plan
- Experience of the bidder
- Risk management plan
- All certified copies of documents and conditions specified in (1.3)
- Form of Declaration by Directors and Shareholders

2. Other Documents required for tender evaluation purposes

- Copy of a Tax Clearance Certificate for Botswana Registered Companies or exemption certificate thereof from BURS;
- PPADB Registration Certificate;
- Certified copies of Share Certificates;
- Certified copies of forms from CIPA showing list of Directors.

3. Returnable Documents that will be incorporated into the contract

- Response form;
- Quality plan;
- Detailed Response to all other Requirements specified in the contract part 3;
- Form of Offer & Acceptance;
- Curriculum vitae of key personnel;
- Management plan;
- Form of Declaration by Directors & Shareholders.

Parts of each tender offer communicated on paper shall be submitted as an original, plus four (4) duplicate copies and 2 re-writable DVDs; one containing the technical proposal and the other one containing the financial proposal. Each copy must contain the following RESPONSE FORM

Bidder's Name	
Company Registration Number	
Vat Number (if applicable)	
Country of Registration	
Year of Establishment	
Physical Address	
Postal Address (if different)	
Telephone Number	
Mobile Number	
Fax Number	
Email and URL	
Contact Address in Botswana (If applicable)	
Project Title	
Tender No.	
Designated Authorised Representative for this Project	Name: Position: Qualifications: Tel: Fax: Email:
Project Referees (see CONTRACT PART 3, Scope of Work, 8.1.5)	1 2 3
Signed: Bidder's Authorised Representative	

Botswana Examinations Council	TENDER RETURNABLE DOCUMENTS	TENDER SCHEDULES CERTIFICATE OF AUTHORITY OF SIGNATORY
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Indicate the status of the bidder by ticking the appropriate box hereunder. The bidder must complete the certificate set out below for the relevant category.

A COMPANY	B PARTNERSHIP	C JOINT VENTURE	D SOLE PROPRIETOR

A. Certificate for company

I, _____, chairperson of the board of directors of _____ hereby confirm that by resolution of the board taken on _____ 20_____, Mr/Ms _____, acting in the capacity of _____ was authorised to sign all documents in connection with this tender offer and any contract resulting from it on behalf of the company.

As witnesses:-

1. _____	_____
	Chairman
2. _____	_____
	Date

B. Certificate for Partnership

We, the undersigned, being the key partners in the business trading as _____
_____ hereby authorise Mr/ Ms _____ acting in
the capacity of _____ to sign all documents in
connection with the tender offer for Contract _____
and any contract resulting from it on our behalf.

NAME	ADDRESS	SIGNATURE	DATE

NOTE: This certificate is to be completed and signed by all of the partners. Attach additional pages if more space is required.

C. Certificate for Joint Venture

We, the undersigned, are submitting this tender offer in Joint Venture and hereby authorise Mr/Ms _____ an authorised signatory of the company _____, acting in the capacity of lead partner, to sign all documents in connection with the tender offer for Contract _____ and any contract resulting from it on our behalf.

This authorisation is evidenced by the attached power of attorney signed by legally authorised signatories of all the partners to the Joint Venture. Furthermore we attach to this Schedule a copy of the joint venture agreement which incorporates a statement that all partners are liable jointly and severally for the execution of the contract and that the lead partner is authorised to incur liabilities, receive instructions and payments and be responsible for the entire execution of the contract for and on behalf of any and all the partners.

NAME OF FIRM	ADDRESS	AUTHORISING SIGNATURE, NAME & CAPACITY
<i>Lead partner</i>		

D. Certificate for sole proprietor.

I, _____, hereby confirm that I am the sole owner of the business trading as _____.

As witnesses:-

1. _____

Signature: Sole owner

2. _____

Date

Botswana Examinations Council

TENDER RETURNABLE DOCUMENTS	TENDER SCHEDULES RECORD OF ADDENDA TO TENDER DOCUMENTS
--	---

We confirm that the following communications received from the Procuring Organisation before the submission of this tender offer, amending the tender documents, have been taken into account in this tender offer:

	Date	Title or Details
1.		
2.		
3.		
4.		
5.		
6.		
7.		
8.		
9.		
10.		

Attach additional pages if more space is required.

Signed

Date

Name

Position

Tenderer

Botswana Examinations
Council

TENDER RETURNABLE DOCUMENTS	TENDER SCHEDULES QUALITY PLAN
--------------------------------	----------------------------------

Note to bidders:

Please provide details of your quality plan here. Please describe the management arrangements for the work in this contract. You are requested to include:

1. An organization chart showing on-site and off-site management personnel
2. Details of the location (and functions) of offices from which the work will be managed.
3. An explanation of how you propose to allocate adequate resources for the duration of the project.

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TENDER RETURNABLE DOCUMENTS	TENDER SCHEDULES QUALITY PLAN
--	--

The following is a statement of similar works successfully executed by myself/ ourselves:

Employer, contact person and telephone number.	Description of contract	Value of work	Date completed												
<table border="1" style="width: 100%; border-collapse: collapse;"> <tr> <td style="width: 15%;">Signed</td> <td style="width: 35%;"></td> <td style="width: 15%;">Date</td> <td style="width: 35%;"></td> </tr> <tr> <td>Name</td> <td></td> <td>Position</td> <td></td> </tr> <tr> <td>Bidder</td> <td colspan="3"></td> </tr> </table>				Signed		Date		Name		Position		Bidder			
Signed		Date													
Name		Position													
Bidder															

Botswana Examinations
Council

TENDER RETURNABLE DOCUMENTS	TENDER SCHEDULES MANAGEMENT PLAN
--	---

Note to tenderers: Please describe the management arrangements for the work in this contract. You are requested to include:

4. An organisation chart showing on-site and off-site management personnel
5. Details of the location (and functions) of offices from which the work will be managed.
6. An explanation of how you propose to allocate adequate resources for the duration of the project and subsequent maintenance periods.

Summary of items attached to this schedule:

Attach additional pages as required.

Signed

Date

Name

Position

Tenderer

Republic of Botswana	TENDER RETURNABLE DOCUMENT	DECLARATION BY DIRECTORS AND SHAREHOLDERS
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**DECLARATION ON BEHALF OF OWNERS, PARTNERS/ SHAREHOLDERS AND /OR
DIRECTORS**

I, _____ (full name), in my capacity as a director/shareholder/partner/owner (tick as applicable)

hereby declare that on my behalf, and on behalf of the owners, partners and /or directors

of:

..... (name of company)

of:

.....

..... (Postal/physical address)

that, in connection with the enclosed tender,

1. All information contained herein is true and not misleading, and it is to the best of my knowledge factual and binding on the company and/or its representatives.
2. I state that the resolution executed by the Board of Directors of in pursuance of this tender, was executed following a declaration by all Directors present or by proxy confirming that they have not, through other registered companies, participated in the same tender and/or bid for the same items/products.
3. I,....., in my capacity as aforesaid, declare and confirm that we have in fact not participated in the same tender and/or bid for the same items/products, through any other registered company or other entity.
4. I hereby provide a current list of Directors and Shareholders for the company and attach certified copies authenticated and certified by the Company Registration Authority or Chamber of Commerce or the equivalent thereof from the country of origin.

	Directors name	Nationality	Shareholders name	No. Of shares/percentage of shareholding	Nationality
1					
2					
3					
4					
5					
6					
7					

If more space is required attach additional sheet. Note: Public listed companies should state which stock exchange the company is listed under.

5. We further acknowledge that should any of the directors, partners, and shareholders be found to be associated in a similar or other manner in another company/entity, participating in this tender and/or bid for the same items/products, this shall disqualify this company, and whichever company the said director/partner/shareholder is consequently involved in.
6. We further acknowledge that should the company or any of its affiliates or subsidiaries be found to have participated in the same tender and/or bid for the same items/products, the said company and its affiliates or subsidiaries shall be disqualified.
7. The Company, through its agents, employees or directors has not illegally communicated with any member of the procuring department or the Public Procurement and Asset Disposal Board, except as may be permitted in the relevant "instructions to tenderers" or by law.
8. The Company, through its agents, employees or directors has not paid or offered to pay any consideration, favour or promise to any member of the procuring department or any person employed by or associated with Public Procurement and Asset Disposal Board.
9. We declare that this tender is submitted in our own right and we have not colluded in any way with any other potential tenderer in the production and submission of this tender other than in the establishment of a joint venture or sub-contractor arrangement as fully and correctly declared in the tender.
10. We acknowledge that if after the award of this tender any of these declarations are found to be false then any contract(s) between ourselves and the procuring department and/or PPADB shall be terminated forthwith and we may be barred from future tendering for government services and liable to possible prosecution.

SIGNED: NAME:

DATED:.....

Company Stamp

THUS SIGNED AND SWORN TO BEFORE ME COMMISSIONER OF OATHS AT _____ ON THIS _____ DAY OF _____ 20____, AT ____AM / PM, THE DEPONENT HAVING ACKNOWLEDGED THAT HE KNOWS AND UNDERSTANDS THE CONTENTS OF THIS DECLARATION AND THAT IT IS BINDING ON HIS CONSCIENCE.

COMMISSIONER OF OATHS

Botswana Examinations Council

**CONTRACT
VOLUME 3**

DESIGN, PRINT, PERSONALISATION, SUPPLY AND DELIVERY OF OPTICAL MARK
READER FORMS TO BEC FOR 2018, 2019 and 2020 EXAMINATIONS

CONTRACT

PART 1: AGREEMENTS AND CONTRACT DATA

Form of Offer and Acceptance
Contract Data

PART 2: PRICING DATA

Pricing Instructions

PART 3: SCOPE OF WORK

Scope of work

Botswana Examinations Council

CONTRACT PART 1 AGREEMENTS & CONTRACT DATA	FORM OF OFFER AND ACCEPTANCE
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OFFER

The Botswana Examinations Council, P/Bag 0070, Gaborone, has solicited offers to enter into a contract for the procurement of:

The Design, Print, Personalisation, Supply and Delivery of optical mark reader forms to BEC for 2018, 2019 and 2020 examinations.

The bidder, identified in the signature block below, has examined the documents listed in the Tender Data and addenda thereto as listed in the Tender Schedules, and by submitting this offer has accepted the conditions of tender.

By attaching the signature of a duly authorized representative to this part of this Form of Offer and Acceptance, the bidder offers to perform all of the obligations and liabilities of the Contractor (or the Consultant or the Supplier as the case may be) under the Contract including compliance with all its terms and conditions according to their true intent and meaning for an amount to be determined in accordance with the Conditions of Contract identified in the Contract Data.

This Offer, of which the bidder has signed one original, may be accepted by the Procuring Organisation by signing the form of Acceptance overleaf and returning one fully executed original of this document including the Schedule of Deviations (if any) to the bidder before the end of the period of validity stated in the Tender Data, whereupon the bidder becomes the party named as the Contractor, (or the Consultant, Professional Service Provider, Service Provider or the Supplier as the case may be) in the Conditions of Contract identified in the Contract Data.

For the tenderer:
Signature(s)

Name(s)

Capacity

.....
(Insert name and address of organisation)

Name & signature of witness

Date

ACCEPTANCE

By attaching the signature of a duly authorized representative to this part of this Form of Offer and Acceptance, the Procuring Organization accepts the bidder's Offer. In consideration thereof, the Procuring Organization shall pay the Contractor, (or the Consultant or the Supplier as the case may be) the amount due in accordance with the Conditions of Contract identified in the Contract Data. Acceptance of the bidder's Offer shall form an Agreement between the Procuring Organization and the bidder upon the terms and conditions contained in this Agreement and in the Contract that is the subject of this Agreement.

The terms of the Contract, are contained in:

- Part 1 Agreements and Contract Data, (which includes this Form of Offer and Acceptance)
- Part 2 Pricing Data
- Part 3 Scope of Work

and drawings and documents (or parts thereof), which may be incorporated by reference into the above listed Parts.

Deviations from and amendments to the documents listed in the Tender Data and any addenda thereto listed in the Tender Schedules as well as any changes to the terms of the Offer agreed by the bidder and the Procuring Organization during this process of Offer and Acceptance, are contained in the Schedule of Deviations attached to and forming part of this Form of Offer and Acceptance. No amendments to or deviations from said documents are valid unless contained in this Schedule, which must be signed by the duly authorized representative(s) for both parties.

The bidder shall within one week of receiving a fully executed original of this Agreement, including the Schedule of Deviations (if any), contact the Procuring Organization's agent (whose details are given in the Contract Data) to arrange the delivery of any securities, bonds, guarantees, proof of insurance and any other documentation to be provided in terms of the Conditions of Contract identified in the Contract Data at, or just after, the date this Agreement comes into effect. Failure to fulfill any of these obligations in accordance with those terms shall constitute a repudiation of this Agreement.

Notwithstanding anything contained herein, this Agreement comes into effect on the date when the bidder receives one fully executed original of this document, including the Schedule of Deviations (if any). Unless the bidder (now Contractor, Consultant or Supplier) within five days of the date of such receipt notifies the Procuring Organization in writing of any reason why he cannot accept the contents of this Form of Offer and Acceptance, this Agreement shall constitute a binding contract between the Parties.

For the Botswana Examinations Council

Signature(s)

Name(s)

Capacity

.....
(Insert name and address of organisation)

Name & signature of witness

Date

**Botswana Examinations
Council**

CONTRACT PART 2 PRICING DATA	PRICING INSTRUCTIONS
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Bidders should provide costing for each event they wish to tender for as specified in the Technical Bid. The phases in the table below are intended as a guideline, and bidders are free to specify phases which are consistent with their Technical Bid.

SUMMARY PRICING SCHEDULE

The quoted prices should be inclusive of 12% VAT

NB: THE PRICES SHOULD BE INCLUDED IN THE FINANCIAL PROPOSAL ONLY AND NOT APPEAR ANYWHERE IN THE TECHNICAL PROPOSAL

Form Code	Level	Form Name	Form Description	2018 Order Quantity	Unit Cost	VAT/ Withholding Tax	Total Cost
BEC-PSLE103	PSLE	PSLE Batch Control Form	Single sided	10,000			
BEC-PSLE201	PSLE	PSLE Answer Sheet	Single sided	300,000			
BEC-PSLE303	PSLE	PSLE EXAMINER MARK SHEET Letter & Composition	Double sided	20,000			
BEC-PSLE304	PSLE	PSLE TEAM LEADER, ASSISTANT PE & PRINCIPAL EXAMINER MARK SHEET Letter & Composition	Double sided	10,000			
BEC-PSLE301	PSLE	PSLE EXAMINER AGRICULTURE MARK SHEET	Single sided	55,000			

Form Code	Level	Form Name	Form Description	2018 Order Quantity	Unit Cost	VAT/ Withholding Tax	Total Cost
BEC-PSLE302	PSLE	PSLE TEAM LEADER, ASSISTANT PE & PRINCIPAL EXAMINER AGRICULTURE MARK SHEET	Single sided	5,000			
BEC-PSLE102	PSLE	PSLE Candidate Entry Form	Double sided	60,000			
BEC-PSLE101	PSLE	Batch Control Form	Single sided	1,000			
BEC-JCE103	JCE	JCE Batch Control Form	Single sided	15,000			
BEC-JCE201	JCE	JCE ANSWER SHEET	Single sided	570,000			
BEC-JCE302	JCE	JCE EXAMINER MARK SHEET	Double sided	80,000			
BEC-JCE303	JCE	JCE TEAM LEADER, ASSISTANT PE & PRINCIPAL EXAMINER MARK SHEET	Double sided	40,000			
BEC-JCE102	JCE	JCE Candidate Entry Form	Single sided	50,000			
BEC-JCE101	JCE	Batch Control Form	Single sided	500			
BEC-BGCSE101	BGCSE	BGCSE Batch Control Form	Single sided	10,000			
BEC-BGCSE201	BGCSE	BGCSE ANSWER SHEET	Single sided	85,000			

Form Code	Level	Form Name	Form Description	2018 Order Quantity	Unit Cost	VAT/Withholding Tax	Total Cost
BEC-BGCSE 302	BGCSE	BGCSE EXAMINER MARK SHEET	Double sided	80,000			
BEC-BGCSE 303	BGCSE	BGCSE TEAM LEADER, ASSISTANT PE, PRINCIPAL EXAMINER MARK SHEET	Double sided	40,000			
Design							
Setup							
Packaging Forms							
Courier Charges							
Grand Total							

NB: This should be included in the Financial Proposal envelope and NOT the Technical Proposal

1. All costs must include VAT (for VAT registered companies), Withholding Tax and all other applicable taxes. The tax laws of Botswana will apply to the ITT and the signed contract.
2. All prices should be fixed where possible. Where a variable cost is included it should be estimated as the maximum to be charged.
3. Payments will be made based on actual cost incurred up to the amount stipulated in the pricing schedules.
4. Tenders must be valid for a period of at least 180 days.
5. Payments will be made in accordance with agreed payments schedules

Botswana Examinations Council

**CONTRACT PART 3
SCOPE OF WORK**

**SCOPE OF
WORK:
SUPPLIES
CONTRACT**

1. Purchaser's objectives

SCOPE

The purpose of this tender is to fairly, transparently and objectively solicit services for The Design, Print, Personalization, Supply and Delivery of the Optical Mark Reader (OMR) forms for BEC for the 2018, 2019 and 2020 examinations.

It is important to emphasize that the bidder should supply materials to the requirements specified. In particular the bidder should:

- Pay attention to the quality of the paper used for printing the forms. The paper should be of high quality.
- Not deviate from the designs of the forms as provided in Annexure 1 since these are dependent on the already existing scanner programs;
- Ensure that the packaging is of the quality that will protect damage to the forms as well as protection against weather conditions;
- Ensure that the packaging is as stipulated under packaging instructions at page 22 of this ITT.

BEC reserves the right to award the whole tender or part of the tender to one bidder. The bidders are encouraged to provide quotes for all the levels and years. BEC will give contracts to bidders who are prepared to offer services for a period of three years, i.e. 2018, 2019 and 2020. Capability as determined by the evaluation criteria in the bid document remains paramount to the final decisions of award/ or rejection.

1. Specific Requirement List and Specifications:

Form Code	Level	Form Name	Form Description	Order Quantity	Personalised Y/N	Personalised Fields
BEC-PSLE103	PSLE	PSLE Batch Control Form	Single sided	10,000	Y	Centre Number; PS pre-written and pre-shaded
BEC-PSLE201	PSLE	PSLE Answer Sheet	Single sided	300,000	Y	Candidate Name, Centre Name, Centre Number, Candidate Number, Component
BEC-PSLE303	PSLE	PSLE EXAMINER MARK SHEET Letter & Composition	Double sided	30,000	N	
BEC-PSLE304	PSLE	PSLE TEAM LEADER, ASSISTANT PE & PRINCIPAL EXAMINER MARK SHEET Letter & Composition	Double sided	10,000	N	
BEC-PSLE301	PSLE	PSLE EXAMINER AGRICULTURE MARK SHEET	Single sided	55,000	Y	Centre Name, Centre Number, Candidate Number, Personnel Appointment Type, Component
BEC-PSLE302	PSLE	PSLE TEAM LEADER, ASSISTANT PE & PRINCIPAL EXAMINER AGRICULTURE MARK SHEET	Single sided	10,000	N	

Botswana Examinations Council

Form Code	Level	Form Name	Form Description	Order Quantity	Personalised Y/N	Personalised Fields
BEC-PSLE102	PSLE	PSLE Candidate Entry Form	Double sided	60,000	N	
BEC-PSLE101	PSLE	Batch Control Form	Single sided	2,000	Y	Centre Number; PS pre-written and pre-shaded
BEC-JCE103	JCE	JCE Batch Control Form	Single sided	15,000	Y	Centre Number; JC pre-written and pre-shaded
BEC- JCE201	JCE	JCE ANSWER SHEET	Single sided	570,000	Y	Candidate Name, Centre Name, Centre Number, Candidate Number, Component
BEC- JCE302	JCE	JCE EXAMINER MARK SHEET	Double sided	80,000	Y	Syllabus, Centre Name, Centre Number, Personnel Appointment Type, Syllabus Name, Component, Candidate Number, Candidate Name
BEC- JCE303	JCE	JCE TEAM LEADER, ASSISTANT PE & PRINCIPAL EXAMINER MARK SHEET	Double sided	40,000	N	
BEC-JCE102	JCE	JCE Candidate Entry Form	Single sided	50,000	N	
BEC-JCE101	JCE	Batch Control Form	Single sided	500	Y	Centre Number; JC pre-written and pre-shaded
BEC-BGCSE101	BGCSE	BGCSE Batch Control Form	Single sided	15,000	Y	Centre Number; BW pre-written and pre-shaded
BEC- BGCSE 201	BGCSE	BGCSE ANSWER SHEET	Single sided	100,000	Y	Candidate Name, Centre Name, Centre Number, Candidate Number,

Form Code	Level	Form Name	Form Description	Order Quantity	Personalised Y/N	Personalised Fields
						Component
BEC- BGCSE 302	BGCSE	BGCSE EXAMINER MARK SHEET	Double sided	80,000	Y	Syllabus, Centre Name, Centre Number, Personnel Appointment Type, Syllabus Name, Component, Candidate Number, Candidate Name
BEC- BGCSE 303	BGCSE	BGCSE TEAM LEADER, ASSISTANT PE, PRINCIPAL EXAMINER MARK SHEET	Double sided	40,000	N	
Design						
Setup						
Packaging Forms						
Courier Charges						

2. Project Cost:

Provide the total cost including all expenses separate for each year for each form. Sufficient breakdown of each element should be indicated.

NB: This information should be provided in the Financial Proposal and not the technical proposal.

- Cost for design each form for 2018, 2019 and 2020;
- Cost for Setup;
- Cost for printing of each form for 2018, 2019 and 2020;
- Cost for packaging each form for 2018, 2019 and 2020;
- Courier costs for 2018, 2019 and 2020.

NB: Payment will be made no later than 30 days after completion of rendering of service and issuance of the invoice.

3. Format and Content of Responses

Bids should be concise, to the point and address all issues raised in this Invitation to Tender document. The strength of the bidder, methodology, cost and personnel proposed will be key factors in the selection process. Bidders should not alter the formats given in this document when submitting the bid. The forms listed under Returnable Documents are to be supplied as they form part of the evaluation.

3.1 Bid

Bids must include the following items preferably in this order:

- Response Form and supporting documents
- Company Profile
- All returnable documents
- Any relevant information

3.1.1 Company Profile

Bidders should highlight the capability of the organisation to undertake this project and list any similar assignments which have been successfully undertaken in the past. Bidders should note that companies that have successfully implemented similar projects in the past will have an added advantage.

3.1.2 Appendices

Documents which cannot be incorporated in the body of the bid should be assembled and indexed and then included in the appendices of the bid. Bidders are free to provide any further information should they wish to do so.

4. Quality plans and control

Bidders are required to outline their Quality Management and Quality Assurance methodologies and how they would be implemented in relation to the project. The following areas should be covered in this section:

- How the work is going to be completed to the required standard, within the project cost and on time.
- How quality management is to be ensured during the project.

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