

## DIRECTORATE OF EXAMINATIONS ADMINISTRATION AND CERTIFICATION

#### INVITATION TO TENDER

**FOR** 

SUPPLY, DELIVERY, INSTALLATION, SUPPORT AND MAINTENANCE OF OPTICAL MARK READER (OMR) AND IMAGE SCANNERS TO BOTSWANA EXAMINATIONS COUNCIL

**TENDER NO. BEC ICT 007/18-19** 

Issue Date: 12 November 2018

Closing Date: 25 January 2019

PROCURING ORGANISATION	AGENT
Botswana Examinations Council, Private Bag 0070, Gaborone, Botswana	The Secretary to the Tender Committee, Private Bag 0070, Gaborone, Botswana Tel: +267 365 0700 Fax: +267 310 5400 Email: procurement@bec.co.bw

# TENDER TENDERING P ROCEDURES

TENDER NOTICE AND INVITATION TO TENDER VOLUME 1

#### **TENDER**

#### Tender No. BEC ICT 007/18-19

INVITATION TO TENDER FOR THE SUPPLY, DELIVERY, INSTALLATION, SUPPORT AND MAINTENANCE OF OPTICAL MARK READER (OMR) AND IMAGE SCANNERS TO BOTSWANA EXAMINATIONS COUNCIL

- Bidders are invited to submit bids for The Supply, Delivery, Installation, Support and Maintenance of Optical Mark Reader (OMR) and Image Scanners TO Botswana Examinations Council.
- This tender is an Open International tender i.e. both bidders in Botswana and outside Botswana are eligible to tender.
- For Botswana companies, bidders must, in order to be considered for the award of the contract, be registered with PPADB with Registration Certificate under Code 203 Sub-Code 01; or any other relevant Code and Sub-Code, be registered with BURS and be in possession of a Tax Clearance Certificate, and have an appropriate license.

For companies outside Botswana, bidders must in order to be considered for the award of the contract, be registered with Botswana Unified Revenue Services (BURS) and be in possession of a valid Tax Exemption Certificate for Tax Withholding purposes and be in possession of a document indicating that they are authorised to trade in this area (this document should be in English or be accompanied by a translation document). BURS may be contacted on the following:

PLOT 53976; KUDUMATSE ROAD

PRIVATE BAG 0013; GABORONE, BOTSWANA

TEL: +267 363 8000 FAX: +267 363 9999; WEBSITE: www.burs.org.bw

 Tender documents will be available with effect from Monday 12 November 2018 and can be obtained from the Procurement Office of the Botswana Examinations Council at the following addresses:

Postal Address Physical Address

Botswana Examinations Council Private Bag 0070 Gaborone. Botswana Examinations Council Plot 54864, KT Motsete Road Gaborone.

Contact Name: Ms T. Chifani Telephone Number: 365 0700

Fax: (+267) 393 3872, Email: procurement@bec.co.bw

Tender documents can also be accessed on BEC website: <a href="www.bec.co.bw">www.bec.co.bw</a> for information purposes only.

#### NOTE:

All companies, whether within Botswana or outside, are required to make their own arrangements for payment and for collection of the bid documents as well as submission of tender responses.

## A one-envelope procedure will be followed.

A non-refundable and non-transferable fee of **P250.00** should be paid during tender collection. Bids must be submitted using the **one envelope system**; one original and four (4) copies **plus a soft copy in a Recordable DVD (DVR-R)**, respectively labeled with the tender number and title. The envelopes should be sealed and placed in a third outer and larger envelope. This envelope should be sealed and labeled as follows; **TENDER NO. BEC ICT 007/18-19:** Invitation to Tender for the Supply, Delivery, Installation, Support and Maintenance of Optical Mark Reader (OMR) and Image Scanners.

Bidders not able to pay at BEC Cashier counter may deposit document fees in the BEC account and provide proof of payment for collection of the bid document. Documents will however be issued after confirmation with BEC Finance Division that funds have indeed been received in the BEC Account. BEC Account Details are as follows:

Account Name: BEC

Account Number: 6222 132 9940

Branch Name: Corporate Branch Code: 282267 Swift Code: FIRNBWGX

Bids must arrive not later than 10:00am (local time) on Friday 25 January 2019. Bids received after the closing date and time will NOT be accepted. Telephonic, telegraphic, telex or facsimile bids will NOT be accepted.

#### Sealed bids should be delivered to the following address

The Secretary; Tender Committee Botswana Examinations Council Plot 54864, KT Motsete Road; Gaborone.

The tender document may be viewed from BEC website: <a href="www.bec.co.bw">www.bec.co.bw</a>. Bidders are advised that this document is for viewing purposes only. Bid responses will only be accepted from bidders who bought and collected the document from BEC.

Responses that do not have the required number of envelopes will be disqualified

Bidders who are awarded the tender should by no means pass it to other parties to undertake the project.

Queries and questions relating to the issue of these documents will be accepted up to **5 working days** before tender closing date. The queries or questions should be in writing and should be addressed to:

The Secretary Att: Ms T. Chifani Tel: 3650700 Tender Committee; Botswana Examinations Council

Private Bag 0070; Gaborone; Botswana.

Fax: (+267) 393 3872

Email: procurement@bec.co.bw

Bids must arrive no later than **10:00 am** (local time) on **Friday 25 January 2019.** The tenders will be opened in the presence of bidders wishing to attend immediately after opening in BEC premises. Bids received after the closing date and time will not be accepted. Telephonic, Telegraphic, Telex, Email or Facsimile bids will not be accepted.

**N.B.** The selected bidder shall begin work immediately and deliver the Scanners to Botswana Examinations Council by **8 July 2019**.

#### **Important Date:**

Tender Collection: From Monday 12 November 2018 Tender Closing: Friday 25 January 2019 at 10.00 hrs

Botswana Examinations Council is **not** bound to accept the lowest or any bid, or bear any expense in the preparation thereof. The Botswana Examinations Council also reserves the right to award the tender in full or in parts

Tender Committee Secretary For/Botswana Examinations Council

# TENDER TENDERING PROCEDURE

TENDER DATA VOLUME 1

BEC ICT 007/18-19 INVITATION TO TENDER FOR THE SUPPLY, DELIVERY, INSTALLATION, SUPPORT AND MAINTENANCE OF OPTICAL MARK READER (OMR) AND IMAGE SCANNERS TO BOTSWANA EXAMINATIONS COUNCIL

The conditions of tender are contained in this document.

- 1.1 The Procuring Organisation is the Botswana Examinations Council.
- 1.2 The tender documents issued by the Procuring Organisation comprise:

Three volume approach:

**VOLUME 1:** TENDERING PROCEDURES

Tender Notice & Invitation to Tender

**Tender Data** 

**VOLUME 2**: RETURNABLE DOCUMENTS

**VOLUME 3**: THE CONTRACT

Part 1 - Agreements & Contract Data

Forms of Securities

Part 2 - Pricing Data

**Pricing Instructions** 

Part 3 - Scope of Work

1.3 All bidders are required to submit the following:

#### **BOTSWANA COMPANIES:**

- 1 original, 4 copies and a DVD-R of the proposal.
- Proof of payment of the tender fee of P250.00;
- PPADB Registration Certificate under Code 203 Sub-Code 01; or any other relevant Code and Sub-Code (registration will be verified on-line);
- A valid copy of a tax clearance certificate (Provide Pin & Certificate Number for on-line verification));
- Completed Form of Declaration by Directors and Shareholders for Tendering Purposes;
- Submission of Certified Copies of Share Certificates (Form from Companies and Intellectual Properties Authority (CIPA) showing company Shareholders would be preferred);
  - Publicly listed companies may submit certificates of their controlling shareholders only;

- ➤ NB: Where the shareholder is a company, the individual shareholders of the company in question must be submitted. E.g. if ABC (Pty) Ltd submits a tender and one of its shareholders is EFG (Pty) Ltd, the shareholders in EFG should be submitted and so on until the shareholders submitted bears the names of individuals.
- Forms from Companies and Intellectual Property Authority (CIPA) showing the Company Directors.
- Completed Form of Offer and Acceptance

## **INTERNATIONAL COMPANIES**

- 1 Original, 4 copies and a DVD-R of the proposal;
- Proof of payment of the tender fee of P250.00;
- Valid copy of Tax Exemption Certificate (Provide Pin & Certificate Number for on-line verification);
- Valid copy of Appropriate Licence or a document indicating that they are authorised to trade in this area (this document should be in English or be accompanied by a translation document);
- Completed Form of Declaration for Tendering Purposes;
- Submission of Certified Copies of Share Certificates (Form from Companies and Intellectual Properties Authority (CIPA) showing company Shareholders would be preferred);
  - publicly listed companies may submit certificates of their controlling shareholders only;
  - ➤ NB: Where the shareholder is a company, the individual shareholders of the company in question must be submitted. E.g. if ABC (Pty) Ltd submits a tender and one of its shareholders is EFG (Pty) Ltd, the shareholders in EFG should be submitted and so on until the shareholders submitted bears the names of individuals.
- Forms from Register of Companies from country of origin showing the company Directors (this document should be in English or be accompanied by a translation document).
- · Completed Form of Offer and Acceptance
- NB: 1. The tender response must be made in English.
  - 2. Delivery shall be made to Botswana Examinations Council

#### A one-envelope procedure will be followed.

1.4 All bidders are required to provide the pricing schedule in the format provided in CONTRACT PART 2, Pricing Data. Bidders must also provide a detailed breakdown of the cost covering all components of the project as stated in CONTRACT PART 3, Bidders should note that the total cost of the project should not include any variable components based on exchange rates, inflation, etc. Where disbursements are based on actual expenditure, bidders should estimate the maximum expected costs, which will be reimbursed based on actual expenditure incurred.

Bidders should quote in Botswana Pula or currency of the country of their origin or any convertible currency.

All the quoted prices must include VAT, withholding Tax or any other taxes in accordance with the tax laws of Botswana.

The validity period for the quoted prices must be at least **120 days** from the closing date of the tender.

#### **BACKGROUND**

Botswana Examinations Council is a semi-autonomous institution that is mandated by the Botswana Examinations Act No. 11 of 2002, among others, to design, develop and administer school examinations. The Council is therefore responsible for ensuring that examination materials are provided and in enough quantities. It is upon this background that BEC is requesting for the Supply, Delivery, Installation, Support and Maintenance of Optical Mark Reader (OMR) and Image Scanners.

#### **SCOPE**

The purpose of this tender is to solicit suitable companies that can provide BEC with the Supply, Delivery, Installation, Support and Maintenance of Optical Mark Reader (OMR) and Image Scanners. The scanners will be used to collect high capacity data quickly and accurately capturing OMR, Optical Character recognition (OCR) and barcode data. They will also handle large-volume image and barcode recognition. Installation, user training and system training should also be provided.

The table below shows a list of the required specifications for Scanners.

Table 1.

Item Name		Quantity	Description	
1. OMR	and	IMAGE	2	OMR and Image Scanners – x2
SCANNERS			Speed – at least 200 sheets per minute	
				Up to at least 13 000 forms per hour
				Paper Weight (of OMR form or sheet 80-120gsm)
				A Stacker/hopper of up to at least 750 sheets
				Colour scanning capabilities
				Can read both pencil and ink
				Compatible with other software applications (Not limited to Microsoft Products)
				Optical Character Recognition
				Barcode recognition

2. Hoor training	11	Built-in Computer with accessories (not limited to mouse, keyboard, power cables)  Installation and Configuration  User training and system training  Warranty (1 year)
User training	11	Training of 11 users
<ol><li>Provision of Support and Maintenance Services</li></ol>	2	Provision of Support and Maintenance Services for a period of 3 years.
4. Provision of training on Support and Maintenance Services / skills transfer		Technical training and successful skills transfer of at least 2 technicians must be done within the first year.  Bidders MUST indicate their skills transfer methodology.
5. Provision of draft Contract for Support and Maintenance Contract	1	Proposed Support and Maintenance Contract (To cover Manufacturer Related Failures and replacement of consumables (scanner parts) for a period of 3 years.

#### NOTE:

The bidder must state the specifications of their proposed machine against the BEC specification requirement to enable evaluators to make a meaningful comparison. The bidder must also state the brand, make and model of the proposed machine as well as the warranty period.

TENDER NO. BEC ICT 007/18-19; INVITATION TO TENDER FOR THE SUPPLY, DELIVERY, INSTALLATION, SUPPORT AND MAINTENANCE OF OPTICAL MARK READER (OMR) AND IMAGE SCANNERS

Tender Secretary, Botswana Examinations Council Plot 54864, KT Motsete Road, Gaborone.

- 1.5 Bids should be submitted according to the Instructions to Bidders. Important points are repeated as follows.
  - The bid document must be prepared in indelible ink. It shall contain no interlineations or overwriting, except as necessary to correct errors made by the bidder. Any such corrections must be initialed by the person or persons who sign the bid.
  - All copies must be signed in ink by an authorised employee, agent or representative of the bidder.
  - For each bid, the bidders shall prepare the number of copies indicated in the Instructions to bidders. The original bid should be marked ORIGINAL; all other copies should be marked COPY. If there are discrepancies between the original and any of the copies, the original will be assumed to be correct and shall bear the submission address.

- The original, four (4) copies and re-writable DVDs of each of the bid clearly marked – TENDER NO. BEC ICT 007/18-19: FOR INVITATION TO TENDER FOR THE SUPPLY, DELIVERY, INATALLATION, SUPPORT AND MAINTENANCE OF OPTICAL MARK READER (OMR) AND IMAGE SCANNERS and shall bear the submission address.
- Bids must arrive no later than 10:00 am (local time) on Friday 25 January 2019.
  The outer envelope should have the original, four (4) copies and two (2)
  Recordable DVD (DVR-R) of the bids. These shall be placed in a sealed larger envelope clearly marked;

BEC ICT 007/18-19: SUPPLY, DELIVERY, INSTALLATION, SUPPORT AND MAINTENANCE OF OPTICAL MARK READER (OMR) AND IMAGE SCANNERS

- Bids will be opened immediately, and bidders may be present if they wish. Bids
  received after the closing date and time will not be accepted. Email or Facsimile
  bids will not be accepted.
- Immediately after the deadline for the submission of bids, bids of all the tenderers will be opened.
- 1.6 This tender is open to both Botswana registered companies and international companies.
- 1.7 The closing time for submission of tender offers is: 10.00 am on **Friday 25 January 2019**.
- 1.8 Telephonic, telegraphic, telex, email or facsimile tender offers will not be accepted
- 1.9 The tender validity period is **at least 120 days** from the closing date of the tender
- 1.10 The time and location for opening of the tender offers is:

10:00 am on Friday 25 January 2019

Location: Botswana Examinations Council

Plot 54864; KT Motsete Road; Gaborone.

1.11. The procedure for evaluation of responsive tender offers is:

Method 1: Least Cost Evaluation Method

#### **The Evaluation Process**

The Tender Evaluation Committee (TEC) will be constituted to evaluate the bids. The evaluation to be adopted by the Evaluation Committee will be as follows:

- 1 In Stage 1 of the evaluation process the bids will be scrutinized against the Disgualification clause given in 1.12.
- 2 The qualifying bids after Stage 1 will go through to Stage 2 of the evaluation process as described in 1.13.

- 3 The bids of the short listed bidders after Stage 2 of the evaluation process will be evaluated as stated in Stage 3 of the evaluation process as described in 1.14.
- 4 The project will be provisionally awarded to the lowest compliant bidder subject to successful negotiation of the contract as in 1.15.
- 5 The successful Bidder will sign the agreed contract document with BEC prior to commencement of the project.
- 6 The successful bidder shall deliver the equipment to Botswana Examinations Council that conform to specifications.

#### **Notes**

- Subject to authorization by BEC Tender Committee, further information may be requested from the bidders during evaluation. Any such request will be made in writing to the bidder's nominated representative as declared in the Form of Response. Any such correspondence will be for purposes of clarification only and will in no way be indicative of any preference towards any bidder or bid.
- All important information required for the project shall be included in the bid, so that at contract negotiation stage there are no major issues that could call for the change of award.

## 1.12 Disqualification at Stage 1

A bidder whose bid does not meet the following requirements will be disqualified during the first scrutiny at Stage1. In the case of a consortium or joint venture, the companies shall be evaluated individually for compliance with the listed requirements.

## BOTSWANA COMPANIES must submit all of the following;

- a) PPADB Registration under Code 203 Sub-Code 01; or any other relevant Code and Sub-Code (registration will be verified on-line);
- b) A valid copy of a tax clearance certificate (Provide Pin & Certificate Number for on-line verification));
- c) Completed Form of Declaration by Directors and Shareholders for Tendering Purposes;
- d) Submission of Certified Copies of Share Certificates (Form from Companies and Intellectual Properties Authority (CIPA) showing company Shareholders would be preferred);
  - Publicly listed companies may submit certificates of their controlling shareholders only;
  - ➤ NB: Where the shareholder is a company, the individual shareholders of the company in question must be submitted. E.g. if ABC (Pty) Ltd submits a tender and one of its shareholders is EFG (Pty) Ltd, the shareholders in EFG should be submitted and so on until the shareholders submitted bears the names of individuals.
- e) Forms from Companies and Intellectual Property Authority (CIPA) showing the Company Directors.
- f) Completed Form of Offer and Acceptance

## **INTERNATIONAL COMPANIES** must submit all of the following;

- a) Valid copy of Tax Exemption Certificate (Provide Pin & Certificate Number for online verification);
- b) Valid copy of Appropriate Licence or a document indicating that they are authorised to trade in this area (this document should be in English or be accompanied by a translation document):
- c) Completed Form of Declaration for Tendering Purposes;
- d) Submission of Certified Copies of Share Certificates (Form from Companies and Intellectual Properties Authority (CIPA) showing company Shareholders would be preferred):
  - publicly listed companies may submit certificates of their controlling shareholders only;
  - ➤ NB: Where the shareholder is a company, the individual shareholders of the company in question must be submitted. E.g. if ABC (Pty) Ltd submits a tender and one of its shareholders is EFG (Pty) Ltd, the shareholders in EFG should be submitted and so on until the shareholders submitted bears the names of individuals.
- e) Forms from Register of Companies from country of origin showing the company Directors (this document should be in English or be accompanied by a translation document).
- f) Completed Form of Offer and Acceptance

Should a bidder fail to submit items a) to e) on the first instance, they will be requested to resubmit the missing item(s) through email and they will be given a minimum of 2 days or a maximum of 5 days to submit. Should the bidder fail to submit within the required time, they will be disqualified from further evaluation.

Failure to submit the Completed and Signed Form of Offer and Acceptance will lead to outright disqualification.

#### 1.13 Evaluation of Bids at Stage 2

A technical evaluation shall be made to determine the technical compliance with the specifications or scope of supplies in the bid document. Only bids that have passed in terms at stage one shall undergo technical evaluation.

At this stage, bidders must provide the required specification or better. Failure to meet one or more specification will lead to the bidder not proceeding to the second stage of Technical Evaluation.

## A. Technical evaluation - Stage 2 - Part 1

The following table shows the criteria which will be used. Bidders must fully comply with the requirements, thus bidder specifications must be the same or better than the required specifications as described by BEC. Failure to meet one or more specification will lead to the bidder not proceeding to the second stage of Technical Evaluation. Bidders must indicate the brand and model or make of the offer being made.

No	Criteria	Description	Bidder's Specifications
1	OMR, OCR and	Refers to Optical mark recognition	,
	Barcode data	(OMR), Optical Character	
	recognition	recognition (OCR) and barcode	
	capability	data recognition	
2	Installation and	Refers to setting up and	
	Configuration	configuring OMR and Image	
		Scanners	
3	Speed	at least 200 sheets per minute	
		Up to at least 13 000 forms per	
		hour	
4	A Stacker/hopper	A Stacker/hopper of up to at least	
	of up to at least	750 sheets	
	750 sheets		
_	0.1.	On and halfs and the second	
5	Colour scanning	Can read both pencil and ink	
	capabilities	Opening Alberta and the action of the	
6	Compatible with	Compatible with other software	
	other software	applications (Not limited to	
	applications	Microsoft Products)	
_	Duilt in Communication	Duilt in Commutant the community	
7	Built-in Computer	Built-in Computer with accessories	
	with accessories	(not limited to mouse, keyboard,	
		power cables)	
8	User training	Training of users on the use of	
0	Oser training	OMR and Image scanners (11	
		users)	
		users)	
		Detailed training plan and contents	
		for users must be provided.	
9	Manuals	Attach copies of operations	
		manual that clearly defines	
		functions and technical	
		specifications of the machine.	
10	Support and	Supporting and Maintaining the	
	Maintenance	Scanners over a period of three	
	Services	(3) years	
		(-, )	
		Provision of full details, including	
		response time on how you	
		propose to support and maintain	
		the equipment.	
		Provide maintenance and repairs	
		schedule for warranty period	
11	Provision of	Technical training and	
		Taning and	

	training on	successful skills transfer of at	
	Support and	least 2 technicians must be	
	Maintenance	done within the first year.	
	Services / skills	Bidders MUST indicate their	
	transfer	skills transfer methodology.	
12	OMR and Image	Scanners should have capability	
	scanning	of scanning both OMR sheets and	
	capability	image.	
13	Warranty	All equipment must be warranted	
		by the manufacture for a period of	
		not less than 12 months from the	
		date of installation	
			Brand:
			Model / Make:

## B. Technical evaluation – Stage 2 – Part 2:

The following table shows the criteria which will be used to determine the capability of the bidder. In the case of a consortium or joint venture, the bids will be evaluated on the combined strength of the constituent companies involved.

No	Criteria	Description	Marks
1	Capability and Capacity to install or provide support and maintenance of OMR and Image Scanners	<ul> <li>Attach references of a least two key staff with a minimum of two years' work experience in Installation, Maintenance and Repairs of OMR and Image Scanner (attach copy of certified IDs and CVs). (10marks)</li> <li>Company Experience on the supply of OMR and Image Scanners - Attach at least two references from different clients as a proof of past experience. (10 marks)</li> </ul>	20
2	Delivery	State the delivery period (inclusive of supply, delivery, configuration, commissioning and testing) four months minimum (10 marks)	10
3	Maintenance and Support Contract	Provide a detailed maintenance and support contract that shows the following:  Preventative Maintenance (5)  Support as required (5)  Proposed Consumables (Scanner parts (5)  Manufacturer Related Failures (5)	20
		Total	50

Bidders should respond to the above requirements in full to guide evaluators in allocating marks for stage 2 evaluation.

The cut off for progression to Stage 3 is a minimum score of 35 (70%) and only bidders who score 35 and above will proceed to the next stage of evaluation.

## 1.14 Evaluation of Bids at Stage 3

## **Cost Evaluation and Comparison**

Note: If no charges the bidder shall indicate Not Applicable or N / A

Bidders should price in ink, bidders that do not comply with pricing format will be eliminated from evaluation.

Only technically compliant bids that score a minimum of 35 points (70%) or above shall undergo cost evaluation.

Correct arithmetic errors and convert bids to a common currency. Should there be discrepancy between the Unit Price and the Total Price, the Unit Price shall be used. Should there be discrepancy between the amount in figures and the amount in words, the amount in words will be used.

Bids will be ranked in order of their prices after correction of any arithmetic errors.

The Citizen Empowerment Policy will be applied where:

- 100% Citizen Owned companies will be given a price preference of a maximum of P72,000.00. Bidders must submit proof that they are 100% Citizen owned to benefit from this preference.
- The EDD policy will also be applied. Bidders must submit their EDD certificates for this preference to be applied to them.
- The Local Empowerment Policy will also be applied and bidders must submit evidence for the policy to be applied.

The lowest priced bidder, after applying all the policies, will be recommended for the award to BEC Tender Committee subject to an agreed contract. If the contract negotiations fail, then the next preferred supplier will be engaged for contract negotiations and recommended for the award.

# Bidders are required to take the following into consideration when quoting for the machine

Item No.	Item	Description
1.	OMR and Image Scanners	A scanner that can scan both OMR sheets and Image
2.	Installation and Configuration	Refers to setting up and configuring OMR and Image Scanners
3.	Training	Training must be provided to technicians and OMR scanner users. A detailed training plan and contents should be provided.
4.	Service/Maintenance Agreement	To extend the warranty period on parts and labor must be an available option. The cost for annual maintenance agreement should be clearly indicated in the bidder's submission.

5.	Warranty	All equipment must be warranted by the manufacture for a period of not less than 12 months from the date of installation.
6.	Additional costs	Any additional costs must be indicated

#### **TENDER ACCEPTANCE**

Notwithstanding anything contained in any of these tender documents, the Botswana Examinations Council is not bound to accept the lowest or any tender nor incur any expenses in the preparation thereof. Selection of suppliers will not solely base on the lowest price. There are other factors to be considered e.g. quality, lead-time and acceptance of technical information etc. Botswana Examinations Council reserves the right not to accept the lowest or any tender.

# TENDER

RETURNABLE DOCUMENTS

LIST OF RETURNABLE DOCUMENTS

Volume 2

**BEC ICT 007/18-19:** SUPPLY, DELIVERY, INSTALLATION, SUPPORT AND MAINTENANCE OF OPTICAL MARK READER (OMR) AND IMAGE SCANNERS

The bidder must complete the following returnable documents:

## 1. Returnable Documents required for tender evaluation purposes

- Certificate for authority of signatory
- Record of addenda to tender documents
- Detailed Response to Requirements specified in the CONTRACT PART 3
- Response form
- Quality plan
- Experience of the bidder
- Risk management plan
- All certified copies of documents and conditions specified in (1.3)
- Form of Declaration for Tendering Purposes

# 2. Other Documents required for tender evaluation purposes

- Copy of a Tax Clearance Certificate for Botswana Registered Companies or exemption certificate thereof from BURS;
- · PPADB Registration Certificate;
- Certified copies of Share Certificates;
- Certified copies of forms from CIPA showing list of Directors.

# 3. Returnable Documents that will be incorporated into the contract

- Response form;
- Quality plan;
- Detailed Response to all other Requirements specified in the contract part 3;
- Form of Offer & Acceptance;
- Curriculum vitae of key personnel;
- Management plan;

• Form of Declaration by Directors & Shareholders.

Parts of each tender offer communicated on paper shall be submitted as an original, plus four (4) duplicate copies and 2 re-writable CDs/DVDs; Each copy must contain the following RESPONSE FORM

Bidder's Name	
Company Registration Number	
Vat Number ( if applicable)	
Country of Registration	
Year of Establishment	
Physical Address	
Postal Address (if different)	
Telephone Number	
Mobile Number	
Fax Number	
Email and URL	
Contact Address in Botswana (If applicable)	
Project Title	
Tender No.	
Designated Authorised Representative for this Project	Name:
Representative for this Project	Position:
	Qualifications:
	Tel:
	Fax:
	Email:
Project Referees (see CONTRACT PART 3, Scope of	1
Work, 8.1.5)	2
·	3
Signed: Bidder's Authorised Representative	

# **TENDER**

#### RETURNABLE DOCUMENTS

# TENDER SCHEDULES

CERTIFICATE OF AUTHORITY OF SIGNATORY

**BEC ICT 007/18-19:** SUPPLY, DELIVERY, INSTALLATION, SUPPORT AND MAINTENANCE OF OPTICAL MARK READER (OMR) AND IMAGE SCANNERS

Indicate the status of the bidder by ticking the appropriate box hereunder. The bidder must complete the certificate set out below for the relevant category.

A COMPANY	B PARTNERSHIP	C JOINT VENTURE	D SOLE PROPRIETOR

# A. Certificate for company

l,		, chairperson of the board of
directors of		hereby confirm that by resolution
of the board taken on	20	, Mr/Ms
, acting in the capacity	of	
was authorised to sign all documen	ts in connection	with this tender offer and any contract
resulting from it on behalf of the con	npany.	
As witnesses:-		
1		
		Chairman
2		Date

B.	Certificate	for	Partnership	p
----	-------------	-----	-------------	---

We, the undersigned, being the key partners in the busine	ss trading as		
hereby authorise Mr/ Ms		acting	ir
the capacity of	_ to sign all	documents	ir
connection with the tender offer for Contract			
and any contract resulting from it on our behalf.			

NAME	ADDRESS	SIGNATURE	DATE

**NOTE:** This certificate is to be completed and signed by all of the partners. Attach additional pages if more space is required.

# C. Certificate for Joint Venture

We, the undersigned, are submitting this tender offer in Joint Venture and hereby				
authorise Mr/Ms		an authorised		
signatory of the company		, acting in the		
capacity of lead partner, to sign all documents in connection with the tender offer for				
Contract	and any contract resulting fro	om it on our behalf		

This authorisation is evidenced by the attached power of attorney signed by legally authorised signatories of all the partners to the Joint Venture. Furthermore we attach to this Schedule a copy of the joint venture agreement which incorporates a statement that all partners are liable jointly and severally for the execution of the contract and that the lead partner is authorised to incur liabilities, receive instructions and payments and be responsible for the entire execution of the contract for and on behalf of any and all the partners.

NAME OF FIRM	ADDRESS	AUTHORISING SIGNATURE, NAME & CAPACITY
Lead partner		67 W 7 (61.1.)
Certificate for sole p	roprietor.	
I,	, hereby	confirm that I am the sole owner

D.

Certificate for sole proprietor.	
I,	, hereby confirm that I am the sole owner of
the business trading as	<u>.</u>
As witnesses:-	
1	Signature: Sole owner
2.	 Date

Republic of Botswana	TENDER	DECLARATION FORM
	RETURNABLE DOCUMENT	FOR TENDERING
		PURPOSES

**BEC ICT 007/18-19:** SUPPLY, DELIVERY, INSTALLATION, SUPPORT AND MAINTENANCE OF OPTICAL MARK READER (OMR) AND IMAGE SCANNERS

Declaration to establish that Directors, shareholders, partners, members have not participated through any other bid for the same tender

	PART A		
I,(state position in Entity)	(full name), in my	capacity as	
hereby declare that on my behalf, shareholders /administrators and/or C			
of:			
	(name of Entity)		
of:			
that, in connection with the enclosed			·
All information contained herein is knowledge factual and binding on t (State Name of Entity)	he Entity and/or its other entities, particip	Representatives and/or its	I state that the representatives
NOTE: In the case of competing fra with different products. Item means t in the ITT. Product means the comm	the commodity require	ed by the procuring	
I declare and confirm that the Entity in the same tender and offered the sany other registered company or otl Administrators/ Partners/ Members Society/Joint Venture/ Private I specify)	same products in res her entity. I hereby and/or Shareholder	ponse to the same provide a current l rs for the Compa	e items, through ist of Directors/ any/Partnership/
DIRECTORS/MEMBERS/ PARTNERS NAME and /OR Other (Please Specify)	CAPACITY IN ENTITY	NATIONALITY	PERCENTAGE OF SHAREHOLDING
Administrators/ Partners/ Members Society/Joint Venture/ Private I specify)  DIRECTORS/MEMBERS/ PARTNERS NAME and /OR Other (Please	and/or Shareholder Foundation/Statutory  CAPACITY IN	rs for the Compa Body and/or	any/Partnership/ other ( <i>Please</i>

4		
5		
6		
7		

	SHAREHOLDERS NAME	NATIONALITY	PERCENTAGE OF SHAREHOLDING
1			
2			
3			
4			
5			
6			
7			

If more space is required attach additional sheet. Note that Public companies should state which stock exchange the company is listed under.

I further acknowledge that should any of the directors, partners, and shareholders, members/administrators /(others please specify) be found to be associated in a similar or other manner in another company/entity, participating in this tender and offering the same products in response to the same items, this shall disqualify this Company/Partnership/ Society/Joint Venture/ Private Foundation/Statutory Body, and whichever company or other entity the said director/partner/shareholder/member and/or administrator is consequently involved in.

I further acknowledge that should the Company /Partnership/ Society/Joint Venture/ Private Foundation/ Statutory Body or any of its affiliates or subsidiaries be found to have participated in the same tender and offered the same products in response to the same items, the said Company/Partnership/ Society/Joint Venture/ Private Foundation/Statutory Body/(others please specify) and its affiliates and/or subsidiaries shall be disqualified.

The Company/Partnership/ Society/Joint Venture/ Private Foundation/ Statutory Body/(others please specify), through its agents, employees or directors has not illegally communicated with any member of the procuring department or the Public Procurement and Asset Disposal Board, except as may be permitted in the relevant "instructions to tenderers" or by law.

The Company/Partnership/ Society/Joint Venture/ Private Foundation/Statutory Body/(others please specify), through its agents, employees, partners, members, administrators and/or directors has not paid or offered to pay any consideration, favour or promise to any member of the procuring department or any person employed by or associated with Public Procurement and Asset Disposal Board (PPADB) or its Committees.

I declare that this tender is submitted by us in our own right and we have not colluded in any way with any other /potential tenderer in the production and submission of this tender other than in the establishment of a joint venture or sub-contractor arrangement as fully and correctly declared in the tender.

I acknowledge that if after the award of this tender any of these declarations are found to be false then any contract(s) between ourselves and the procuring department and/or PPADB

shall be terminated forthwith and we may be barred from future tendering for government services and liable to possible prosecution.

I confirm that our entity has undertaken not to collude to withdraw from a tender award, only for the reason that an unsuccessful bidder be awarded the tender. I confirm further that the entity has undertaken not to engage in frivolous complaints and litigation that frustrates project implementation.

SIGNED:	NAME:
DATED:	
	Entity
	Stamp

#### **PART B**

- 1. Declaration to establish Eligibility for Reservation and Price Preferences for 100% Citizen Owned Contractor / Companies and other Entities.
- 2. The declaration shall be signed by all Businesses tendering for reserved contracts and contracts subject to preferences, as a condition of each tender.
- 3. The 100% citizenship requirements for shareholders, etc contained therein shall not withstand any previous consents and practice, be pre-condition for the award of any reserved tender.

#### **Definition**

are:

4. The following definitions shall apply to this declaration:

**100% Citizen Owned Contractor** / **Company**: a natural person or an incorporated company wholly owned and controlled by persons who are citizens of Botswana.

**Control:** the possession and exercise of legal authority and power to manage the assets, goodwill and daily operations of a business and the active and continuous exercise of managerial and financial authority and power in determining the policies and directing the operations of the business.

**Net Amount:** the financial value of the Contract at the time of the award of the Contract, exclusive of sales tax which the law requires the Employer to pay to the Contractor.

**Owned:** Having all the customary incidents of ownership, including the right of disposition, and sharing in all the risks and profits commensurate with the degree of ownership interest or shareholding as demonstrated by an examination of the substance as well as the form of ownership arrangements

5. The company operates banking and savings accounts, the only authorised signatories

i	
	(Bank Name and Name of signatory)
	(Omang No. /Passport)
ii	(Bank Name and Name of signatory)
	(Omang No. /Passport)

iii		
	(Bank Name and Name of signatory)	
	(Omang No. /Passport)	
iv	(Bank Name and Name of signatory)	
	(Omang No. /Passport)	

## 6. Undertakings

The Tenderer confirms that it is a 100% Citizen owned contractor/company and undertakes to remain a Citizen Contractor for the duration of the Contract. The Tenderer further undertakes not to subcontract more than 25% of the Net Amount to non-Citizen Contractors in the performance of the Contract.

# 7. Sanctions relating to reserved treatment

by changes in Ownership or Control which violate the definition of a Citizen Contractor subcontracting of more than 25% of the Net Amount of the Contract to non-Citontractors shall be sufficient reason for the Procuring Department to terminate ontract.	izen
All the shareholders of(Na company) have read this declaration and agree to its contents.	me
a) All the shareholders hereby give consent verification of the information provabove and understand that this may include but not limited to the verification assets, liabilities, accounts, bonds and undertake to notify the competent author of any change to the information provided in this Declaration within seven day such occurrence.	n of
b) I understand and declare that each matter here deposed to is essential for the term validity of	
<b>3:</b> The Procuring Entity reserves the right to confirm the authenticity of the information ovided above.	ation
IUS SIGNED AND SWORN TO BEFORE ME COMMISSIONER OF OATHS ON THIS DAY OF 20_	
ON THIS DAY OF 20_ TAM / PM, THE DEPONENT HAVING ACKNOWLEDGED THAT HE KNOWS AND THAT IT IS BIND NOT THE CONTENTS OF THIS DECLARATION AND THAT IT IS BIND NOT HIS CONSCIENCE.	AND
COMMISSIONER OF OATHS	
CAPACITY:	

Date

# **TENDER**

## **TENDER SCHEDULES**

# RETURNABLE DOCUMENTS

RECORD OF ADDENDA TO TENDER DOCUMENTS

**BEC ICT 007/18-19:** SUPPLY, DELIVERY, INSTALLATION, SUPPORT AND MAINTENANCE OF OPTICAL MARK READER (OMR) AND IMAGE SCANNERS

We confirm that the following communications received from the Procuring Organisation before the submission of this tender offer, amending the tender documents, have been taken into account in this tender offer:				
	Date	Title or Details		
1.				
2.				
3.				
4.				
5.				
6.				
7.				
8.				
9.				
10.				
Attach	additional pages if more	e space is required.		
S	Signed	Date		
	Name	Position		
Ter	nderer			

TENDER TENDER SCHEDULES

RETURNABLE QUALITY PLAN
DOCUMENTS

**BEC ICT 007/18-19:** SUPPLY, DELIVERY, INSTALLATION, SUPPORT AND MAINTENANCE OF OPTICAL MARK READER (OMR) AND IMAGE SCANNERS

#### Note to bidders:

Please provide details of your quality plan here. Please describe the management arrangements for the work in this contract. You are requested to include:

- 1. An organization chart showing on-site and off-site management personnel
- 2. Details of the location (and functions) of offices from which the work will be managed.
- 3. An explanation of how you propose to allocate adequate resources for the duration of the project.

# TENDER

TENDER SCHEDULES

RETURNABLE DOCUMENTS

**CURRICULUM VITAE** 

**BEC ICT 007/18-19:** SUPPLY, DELIVERY, INSTALLATION, SUPPORT AND MAINTENANCE OF OPTICAL MARK READER (OMR) AND IMAGE SCANNERS

Name:	Date of Birth:
Profession:	Nationality:
Current Position:	Years with the firm:
Qualification and Experience:	
Education:	
Professional Membership	
Experience Record	
Languages:	
Certification:	
I, the undersigned, certify that to the best of my knowledge ar describes me, my qualifications and my experience.	nd belief, this data correctly
	Date:
[Signature of authorized representative of the Tenderer]	<del></del>

# TENDER TENDER SCHEDULES RETURNABLE QUALITY PLAN DOCUMENTS

**BEC ICT 007/18-19:** SUPPLY, DELIVERY, INSTALLATION, SUPPORT AND MAINTENANCE OF OPTICAL MARK READER (OMR) AND IMAGE SCANNERS

The following is a statement of similar works successfully executed by myself/ ourselves:					
Employer, contact and telephone nu	ct person umber.	Description of	contract	Value of work	Date completed
Signed			Date		
Name			Position		
Bidder					

#### **TENDER**

# TENDER SCHEDULES

# RETURNABLE DOCUMENTS

**MANAGEMENT PLAN** 

**BEC ICT 007/18-19:** SUPPLY, DELIVERY, INSTALLATION, SUPPORT AND MAINTENANCE OF OPTICAL MARK READER (OMR) AND IMAGE SCANNERS

**Note to tenderers:** Please describe the management arrangements for the work in this contract. You are requested to include:

- 4. An organisation chart showing on-site and off-site management personnel
- 5. Details of the location (and functions) of offices from which the work will be managed.
- 6. An explanation of how you propose to allocate adequate resources for the duration of the project and subsequent maintenance periods.

Summary of items attached to this schedule:				
Attach additional	I pages as required.			
, ttaori additional	. pagoo ao roquiroa.			
Signed	Date			
Name	Position			
Tenderer				

CONTRACT VOLUME 3

**BEC ICT 007/18-19:** INVITATION TO TENDER FOR THE SUPPLY, DELIVERY, INSTALLATION, SUPPORT AND MAINTENANCE OF OPTICAL MARK READER (OMR) AND IMAGE SCANNERS

## **CONTRACT**

PART 1: AGREEMENTS AND CONTRACT DATA

Form of Offer and Acceptance

**Contract Data** 

PART 2: PRICING DATA

**Pricing Instructions** 

PART 3: SCOPE OF WORK

Scope of work

in the Contract Data.

CONTRACT PART 1
AGREEMENTS &
CONTRACT DATA

FORM OF OFFER AND ACCEPTANCE

**BEC ICT 007/18-19:** INVITATION TO TENDER FOR THE SUPPLY, DELIVERY, INSTALLATION, SUPPORT AND MAINTENANCE OF OPTICAL MARK READER (OMR) AND IMAGE SCANNERS

#### **OFFER**

The Botswana Examinations Council, P/Bag 0070, Gaborone, has solicited offers to enter into a contract for the procurement of:

The Supply, Delivery, Installation, Support and Maintenance of Optical Mark Reader (OMR) and Image Scanners.

The bidder, identified in the signature block below, has examined the documents listed in the Tender Data and addenda thereto as listed in the Tender Schedules, and by submitting this offer has accepted the conditions of tender.

By attaching the signature of a duly authorized representative to this part of this Form of Offer and Acceptance, the bidder offers to perform all of the obligations and liabilities of the Contractor (or the Consultant or the Supplier as the case may be) under the Contract including compliance with all its terms and conditions according to their true intent and meaning for an amount to be determined in accordance with the Conditions of Contract identified in the Contract Data.

The total of the amount tendered is	
Pula (in words); Pcontracts).	(in figures). (Not applicable for rate only
•	ne original, may be accepted by the Procuring ance overleaf and returning one fully executed

original of this document including the Schedule of Deviations (if any) to the bidder before the end of the period of validity stated in the Tender Data, whereupon the bidder becomes the party named as the Contractor, (or the Consultant, Professional Service Provider, Service Provider or the Supplier as the case may be) in the Conditions of Contract identified

For the tenderer:
Signature(s)

Name(s)

Capacity	
	(Insert name and address of organisation)
Name &	
signature of witness	Date

#### **ACCEPTANCE**

By attaching the signature of a duly authorized representative to this part of this Form of Offer and Acceptance, the Procuring Organization accepts the bidder's Offer. In consideration thereof, the Procuring Organization shall pay the Contractor, (or the Consultant or the Supplier as the case may be) the amount due in accordance with the Conditions of Contract identified in the Contract Data. Acceptance of the bidder's Offer shall form an Agreement between the Procuring Organization and the bidder upon the terms and conditions contained in this Agreement and in the Contract that is the subject of this Agreement.

The terms of the Contract, are contained in:

Part 1 Agreements and Contract Data, (which includes this Form of Offer and Acceptance)

Part 2 Pricing Data

Part 3 Scope of Work

and drawings and documents (or parts thereof), which may be incorporated by reference into the above listed Parts.

Deviations from and amendments to the documents listed in the Tender Data and any addenda thereto listed in the Tender Schedules as well as any changes to the terms of the Offer agreed by the bidder and the Procuring Organization during this process of Offer and Acceptance, are contained in the Schedule of Deviations attached to and forming part of this Form of Offer and Acceptance. No amendments to or deviations from said documents are valid unless contained in this Schedule, which must be signed by the duly authorized representative(s) for both parties.

The bidder shall within one week of receiving a fully executed original of this Agreement, including the Schedule of Deviations (if any), contact the Procuring Organization's agent (whose details are given in the Contract Data) to arrange the delivery of any securities, bonds, guarantees, proof of insurance and any other documentation to be provided in terms of the Conditions of Contract identified in the Contract Data at, or just after, the date this Agreement comes into effect. Failure to fulfill any of these obligations in accordance with those terms shall constitute a repudiation of this Agreement.

Notwithstanding anything contained herein, this Agreement comes into effect on the date when the bidder receives one fully executed original of this document, including the Schedule of Deviations (if any). Unless the bidder (now Contractor, Consultant or Supplier) within five days of the date of such receipt notifies the Procuring Organization in writing of

any reason why he cannot accept the contents of this Form of Offer and Acceptance, this Agreement shall constitute a binding contract between the Parties.

For the Bots	swana Examinations Council	
Signature(s)		
Name(s)		
Capacity		
	(Insert name and address of organisation)	
Name & signature of witness	·	Date

# CONTRACT PART 2 PRICING DATA

PRICING INSTRUCTIONS

**BEC ICT 007/18-19:** INVITATION TO TENDER FOR THE SUPPLY, DELIVERY, INSTALLATION, SUPPORT AND MAINTENANCE OF OPTICAL MARK READER (OMR) AND IMAGE SCANNERS

Bidders should provide costing for each event they wish to tender for as specified in the Bid. The phases in the table below are intended as a guideline, and bidders are free to specify phases which are consistent with their Bid.

#### **SUMMARY PRICING SCHEDULE**

The quoted prices should be inclusive of 12% VAT and/or any other applicable taxes.

#### NB: THE PRICES SHOULD BE INCLUDED IN THE BIDS PROPOSAL

Item No.	Item	Description
1.	OMR and Image Scanners	A scanner that can scan both OMR sheets and Image
2.	Installation and Configuration	Refers to setting up and configuring OMR and Image Scanners
3.	Training	Training must be provided to technicians and OMR scanner users. A detailed training plan and contents should be provided.
4.	Service/Maintenance Agreement	To extend the warranty period on parts and labor must be an available option. The cost for annual maintenance agreement should be clearly indicated in the bidder's submission.
5.	Warranty	All equipment must be warranted by the manufacture for a period of not less than 12 months from the date of installation.
6.	Additional costs	Any additional costs must be indicated

#### NB: This should be included in the bids Proposal

1. All costs must include VAT (for VAT registered companies), Withholding Tax and all other applicable taxes. The tax laws of Botswana will apply to the ITT and the signed contract.

- 2. All prices should be fixed where possible. Where a variable cost is included it should be estimated as the maximum to be charged.
- 3. Payments will be made based on actual cost incurred up to the amount stipulated in the pricing schedules.
- 4. Tenders must be valid for a period of at least 120 days.
- 5. Payments will be made in accordance with agreed payments schedules

# CONTRACT PART 3 SCOPE OF WORK

SCOPE OF WORK: SUPPLIES CONTRACT

**BEC ICT 007/18-19:** INVITATION TO TENDER FOR THE SUPPLY, DELIVERY, INSTALLATION, SUPPORT AND MAINTENANCE OF OPTICAL MARK READER (OMR) AND IMAGE SCANNERS

## 1. Purchaser's objectives

**SCOPE** 

The purpose of this tender is to fairly, transparently and objectively solicit services for The Supply, Delivery, Installation, Support and Maintenance of Optical Mark Reader (OMR) and Image Scanners.

It is important to emphasize that the bidder should supply equipment to the requirements specified. In particular the bidder should:

- Pay attention to Supply and Delivery of Scanners that capture both OMR and image data
- Installation and Configuration of both OMR and image scanners
- Training
- After sale support and maintenance of both OMR and image scanners

BEC reserves the right to award the whole tender to one bidder or in parts to different bidders. The bidders are encouraged to provide quotes for all scanners. BEC will give contracts to bidders who are prepared to offer services required. Capability as determined by the evaluation criteria in the bid document remains paramount to the final decisions of award/ or rejection.

#### 1. Project Cost:

Provide the total cost including all expenses in the delivery of OMR and Image Scanners separate for each scanner as per below table. Sufficient breakdown of each element should be indicated. Delivery shall be made to Botswana Examinations Council.

- Cost for the supply and delivery of each OMR and Image Scanner
- Cost for installation and configuration of each OMR and Image scanner
- Cost for support and maintenance
- Cost for training of officers

No.	DESCRIPTION	QUANTITY	UNIT PRICE	TOTAL AMOUNT
1	Supply and Delivery of OMR and Image Scanners	2		
2	Installation and Configuration of each scanner	2		
7	Training for 11 officers (users) and at least 2 technical officers	2		
8	Annual Support and maintenance 1 <sup>st</sup> Year, 2 <sup>nd</sup> Year, 3 <sup>rd</sup> Year	3		
Total				
VAT ( @ 12 % )				
Grand Total				

**NB:** Payment will be made no later than 30 days after completion of rendering of service and issuance of the invoice.

#### 2. Format and Content of Responses

Bids should be concise, to the point and address all issues raised in this Invitation to Tender document. The strength of the bidder, methodology, cost and personnel proposed will be key factors in the selection process. Bidders should not alter the formats given in this document when submitting the bid. The forms listed under Returnable Documents are to be supplied as they form part of the evaluation.

#### 3.1 Bid

Bids must include the following items preferably in this order:

Response Form and supporting documents

- · Company Profile
- · All returnable documents
- Any relevant information

## 3.1.1 Company Profile

Bidders should highlight the capability of the organisation to undertake this project and list any similar assignments which have been successfully undertaken in the past. Bidders should note that companies that have successfully implemented similar projects in the past will have an added advantage.

## 3.1.2 Appendices

Documents which cannot be incorporated in the body of the bid should be assembled and indexed and then included in the appendices of the bid. Bidders are free to provide any further information should they wish to do so.

#### 3. Quality plans and control

Bidders are required to outline their Quality Management and Quality Assurance methodologies and how they would be implemented in relation to the project. The following areas should be covered in this section:

- How the work is going to be completed to the required standard, within the project cost and on time.
- How quality management is to be ensured during the project.

