



**BOTSWANA
EXAMINATIONS
COUNCIL**

DIRECTORATE OF INFORMATION AND COMMUNICATIONS TECHNOLOGY

INVITATION TO TENDER

FOR

**THE SUPPLY, INSTALLATION AND CONFIGURATION OF NEXT GENERATION
FIREWALLS TO BOTSWANA EXAMINATIONS COUNCIL**

TENDER NO: BEC ICT 003/19-20

Issue Date: Monday 29th July 2019

Closing Date: Friday 23rd August 2019

PROCURING ORGANISATION	AGENT
Botswana Examinations Council, Private Bag 0070, Gaborone, Botswana	The Secretary to the Tender Committee, Private Bag 0070, Gaborone, Botswana Tel: +267 365 0700 Fax: +267 310 5400 Email: procurement@bec.co.bw

Botswana Examinations
Council

**TENDER
TENDERING P
ROCEDURES**

**TENDER NOTICE AND
INVITATION TO TENDER
VOLUME 1**

Tender No. BEC ICT 003/19-20

**INVITATION TO TENDER FOR THE SUPPLY, INSTALLATION AND CONFIGURATION OF
NEXT GENERATION FIREWALLS TO BOTSWANA EXAMINATIONS COUNCIL**

Bidders are invited to submit bids for **The Supply, Installation and Configuration of Next Generation Firewalls to Botswana Examinations Council**

This tender is reserved for 100% citizen owned companies. So only companies that are **fully directed and owned by Botswana citizens** can submit their bids.

Bidders must, in order to be considered for the award of the contract, be registered with PPADB with Registration Certificate under **Code 120 (ICT Technical Support), Sub-Code 05 (Network Management and Maintenance Services) or Sub Code 06 (ICT Security Management and Maintenance Services)**; be registered with BURS and be in possession of a valid Tax Clearance Certificate and have an appropriate license.

Tender documents will be available with effect from **Monday 29th July 2019** and can be bought from the Procurement Office of the Botswana Examinations Council at the following addresses:

Postal Address

Botswana Examinations Council
Private Bag 0070
Gaborone.

Contact Name: Ms. T. Chifani

Telephone Number: 365 0700

Fax : (+267) 393 3872, Email : procurement@bec.co.bw

Physical Address

Botswana Examinations Council
Plot 54864, KT Motsete Road
Gaborone.

NOTE:

All companies are required to make their own arrangements for collection of the bid documents as well as submission of tender responses.

A one-envelope procedure will be followed.

A non-refundable and non-transferable fee of **P500.00** shall be paid during tender collection. If the company is owned by youth it shall pay a non-refundable and non-transferable fee of **P250.00** during tender collection. Bids must be submitted using the **one envelope system**; one (1) original and four (4) copies **plus a soft copy in a Recordable DVD-R (DVR-R)**, respectively labeled with the tender number and title. The envelopes should be sealed and placed in a third outer and larger envelope. This envelope should be sealed and labeled as follows; **TENDER NO: BEC ICT 003/19-20: THE SUPPLY, INSTALLATION AND CONFIGURATION OF NEXT GENERATION FIREWALLS TO BOTSWANA EXAMINATIONS COUNCIL.**

Bidders not able to pay at BEC Cashier counter may deposit document fees in the BEC account and provide proof of payment for collection of the bid document. Documents will however be issued after confirmation with BEC Finance Division that funds have indeed been received in the BEC Account. BEC Account Details are as follows:

Account Name: BEC
Account Number: 6222 132 9940
Branch Name: Corporate
Branch Code: 282267
Swift Code: FIRNBWGX

Bids must arrive not later than **10:00am** (local time) on **Friday 23rd August 2019**. Bids received after the closing date and time will **NOT** be accepted. Telephonic, telegraphic, telex or facsimile bids will **NOT** be accepted.

Sealed bids should be delivered to the following address

The Secretary; Tender Committee
Botswana Examinations Council
Plot 54864, KT Motsete Road; Gaborone.

The tender document may be viewed from BEC website: www.bec.co.bw. Bidders are advised that this document is for viewing purposes only. Bid responses will only be accepted from bidders who bought and collected the document from BEC.

Responses that do not have the required number of envelopes will be disqualified

Bidders who are awarded the tender should by no means pass it to other parties to undertake the project.

Queries and questions relating to the issue of these documents will be accepted up to **5 working days** before tender closing date. The queries or questions should be in writing and should be addressed to:

The Secretary Att: Ms. T. Chifani Tel: 3650700
Tender Committee; Botswana Examinations Council
Private Bag 0070; Gaborone; Botswana.
Fax: (+267) 393 3872
Email: procurement@bec.co.bw

Bids must arrive no later than **10:00 am** (local time) on **Friday 23rd August 2019**. The tenders will be opened in the presence of bidders wishing to attend immediately after opening in BEC premises. Bids received after the closing date and time will not be accepted. Telephonic, Telegraphic, Telex, Email or Facsimile bids will not be accepted.

N.B. The selected bidder shall begin work immediately and deliver the Next Generation Firewalls to Botswana Examinations Council within 1 month of being given a purchase order.

Important Dates:

Tender Collection: From 29th July 2019
Tender Closing: 23rd August 2019

Botswana Examinations Council is **not** bound to accept the lowest or any bid, or bear any expense in the preparation thereof. The Botswana Examinations Council also reserves the right to award the tender in full or in parts.

Tender Committee Secretary
For/Botswana Examinations Council

**Botswana Examinations
Council**

**TENDER
TENDERING PROCEDURE**

**TENDER DATA
VOLUME 1**

BEC ICT 003/19-20: The Supply, Installation and Configuration of Next Generation Firewalls to Botswana Examinations Council

The conditions of tender are contained in this document.

- 1.1 The Procuring Organization is the Botswana Examinations Council.
- 1.2 The tender documents issued by the Procuring Organization comprise:

Three volume approach:

VOLUME 1: TENDERING PROCEDURES

Tender Notice & Invitation to Tender
Tender Data

VOLUME 2: RETURNABLE DOCUMENTS

VOLUME 3: THE CONTRACT

Part 1 - Agreements & Contract Data

Forms of Securities

Part 2 - Pricing Data

Pricing Instructions

Part 3 - Scope of Work

1.3 All bidders are required to submit the following:

- a) 1 original, 4 copies and a DVD-R of the proposal.
- b) PPADB Registration Certificate under **Code 120 (ICT Technical Support), Sub-Code 05 (Network Management and Maintenance Services) or Sub Code 06 (ICT Security Management and Maintenance Services)**;
- c) A valid copy of a Tax Clearance Certificate (Provide Pin & Certificate Number for on-line verification);
- d) Completed Form of Declaration by Directors and Shareholders for Tendering Purposes;
- e) Submission of Form from Companies and Intellectual Properties Authority (CIPA) showing company Shareholders and certified Copies of Share Certificates;
 - Publicly listed companies may submit certificates of their controlling shareholders only;
 - NB: Where the shareholder is a company, the individual shareholders of the company in question must be submitted. E.g. if ABC (Pty) Ltd submits a tender and one of its shareholders is EFG (Pty) Ltd, the shareholders in EFG should

be submitted and so on until the shareholders submitted bears the names of individuals.

- f) Forms from Companies and Intellectual Property Authority (CIPA) showing the Company Directors.
- g) A letter of commitment from the distributor/ vendor of proposed Next Generation Firewall to supply the bidder with the Next Generation Firewall if the bidder is awarded the contract to supply.
- h) A letter or certificate from the Next Generation Firewall vendor/manufacturer proofing that the bidder is a recognized partner of the vendor.
- i) Proof that the bidding company is 100% citizen owned i.e. All its Directors and Shareholders are Botswana Citizens.
- j) Completed Form of Offer and Acceptance

**NB: 1. The tender response must be made in English.
2. Delivery shall be made to Botswana Examinations Council Plot 54864, KT
Motsete Road, Gaborone**

A one-envelope procedure will be followed.

- 1.4 All bidders are required to provide the pricing schedule in the format provided in CONTRACT PART 2, Pricing Data. Bidders must also provide a detailed breakdown of the cost covering all components of the project as stated in CONTRACT PART 3, Bidders should note that the total cost of the project should not include any variable components based on exchange rates, inflation, etc. Where disbursements are based on actual expenditure, bidders should estimate the maximum expected costs, which will be reimbursed based on actual expenditure incurred.

Bidders should quote in Botswana Pula or currency of the country of their origin or any convertible currency.

All the quoted prices must include VAT, withholding Tax or any other taxes in accordance with the tax laws of Botswana.

The validity period for the quoted prices must be at least **120 days** from the closing date of the tender.

BACKGROUND

BEC is a semi-autonomous body created by the Botswana Examinations Council Act No. 11 of 2002. The Council is mandated to apply the provisions of the Act in a manner which promotes efficient provision of examinations services throughout the country. The Act is available from the Government Printer in Gaborone.

BEC is committed to the use of technology to achieve its objectives, and this has resulted in an increased reliance on Information and Communication Technology. This means it is continuously exposed to potential susceptibility to information security risks. Thus, the procurement and implementation of a Next Generation Firewall will assist BEC to reduce the risk of exposure to such information security risks.

SCOPE

The purpose of this Request for Quotation (RFQ) is to solicit suitable companies that are recognized partners of firewall vendors to supply, install and configure two (2) Next Generation Firewall (NGFW) with 3-year vendor support services for firmware /software updates, technical support and equipment warranty for each firewall to Botswana Examination Council (BEC).

TECHNICAL SPECIFICATIONS

BEC therefore requests for proposals from appropriate companies for the supply, installation and configuration of NGFWs to help protect it against various information security threats. The detailed specifications of the required NGFW are outlined in the table 1 below:

Table 1. Detailed Specifications of Next Generation Firewalls

Item No.	Quantity	Description	State Specification of your proposed firewall
1.0	2	Next Generation Firewall devices with specifications, features and capabilities outlined in items 1.a to 1.v below	
1.a		Firewall	
1.b		Identity Awareness	
1.c		IPsec VPN	
1.d		Intrusion Prevention Service (IPS)	
1.e		Application Control	
1.f		Web/URL filtering	
1.g		Antivirus	
1.h		Anti-spam and email security	
1.i		Anti-Bot	
1.j		Threat Extraction	
1.k		Zero-day threat prevention	
1.l		Threat Emulation	
1.m		Security Power: At least 250	
1.n		Firewall Throughput: At least 2.1Gbps	
1.o		IPS Throughput: At least 460Mbps	
1.p		NGFW Throughput: At least 260Mbps	
1.q		Threat Prevention Throughput: At least 160Mbps	
1.r		Management Port: At least one (1) 10/100/1000Base-T RJ45 port	

Item No.	Quantity	Description	State Specification of your proposed firewall
1.s		At least five (5) 10/100/1000Base-T RJ45 ports	
1.t		At least two (2) USB ports	
1.u		At least one (1) RJ45/micro USB console port	
1.v		Storage: At least 240GB hard disk drive	
2.0		End of Support date for proposed firewall must, if already published by vendor, be at least 4 years away from due date of submission of bids. If such a date is not yet published please provide information from the vendor showing that such information is not yet published. <u>You should submit a document from the vendor showing this information.</u>	
3.0		End of Sale date for proposed firewall must, if published by vendor, be at least 4 years away from due date of submission of bids. If such a date is not yet published yet please provide information from the vendor showing that such information is not yet published. <u>You should submit a document from the vendor showing this information.</u>	
4.0	2	Support and Subscriptions for three (3) years. This support should include firmware or operating system updates and upgrades, technical support and faulty hardware replacement. The subscriptions should include Intrusion Prevention Service, Anti-Virus, Anti Bot, Ant SPAM and related subscriptions.	
5.0	2	Installation and Configuration services. These firewalls will need to be configured as the ones currently being used are configured, with slight modifications where necessary. <u>Briefly state how you will install and configure the firewalls.</u>	
6.0	1	Training of three (3) firewall administrators on management of supplied firewall. <u>Briefly state the training you will offer i.e. name of course, number of people to be trained, cost of training and name of city where training will be conducted.</u>	

NOTE:

The bidder must state the specifications of their proposed Next Generation Firewalls against the BEC specification requirement to enable evaluators to make a meaningful comparison. The bidder must also state the brand, make and model of the proposed Next Generation Firewall as well as the warranty period.

BEC ICT 003/19-20: The Supply, Installation and Configuration of Next Generation Firewalls to Botswana Examinations Council

Tender Secretary, Botswana Examinations Council
Plot 54864, KT Motsete Road, Gaborone.

- 1.5 Bids should be submitted according to the Instructions to Bidders. Important points are repeated as follows.
- The bid document must be prepared in indelible ink. It shall contain no interlineations or overwriting, except as necessary to correct errors made by the bidder. Any such corrections must be initialed by the person or persons who sign the bid.
 - All copies must be signed in ink by an authorized employee, agent or representative of the bidder.
 - For each bid, the bidders shall prepare the number of copies indicated in the Instructions to bidders. The original bid should be marked ORIGINAL; all other copies should be marked COPY. If there are discrepancies between the original and any of the copies, the original will be assumed to be correct and shall bear the submission address.
 - **The original, four (4) copies and re-writable DVDs of each of the bid clearly marked – BEC ICT 003/19-20: THE SUPPLY, INSTALLATION AND CONFIGURATION OF NEXT GENERATION FIREWALLS TO BOTSWANA EXAMINATIONS COUNCIL** and shall bear the submission address.
 - Bids must arrive no later than **10:00 am** (local time) on **Friday 23rd August 2019**. The outer envelope should have the original, four (4) copies and two (2) **Recordable DVD (DVR-R)** of the bids. These shall be placed in a sealed larger envelope/container clearly marked;
BEC ICT 003/19-20: THE SUPPLY, INSTALLATION AND CONFIGURATION OF NEXT GENERATION FIREWALLS TO BOTSWANA EXAMINATIONS COUNCIL
 - Bids will be opened immediately, and bidders may be present if they wish. Bids received after the closing date and time will not be accepted. Email or Facsimile bids will not be accepted.
 - Immediately after the deadline for the submission of bids, bids of all the tenderers will be opened.
- 1.6 **This tender is reserved for 100% Citizen Owned Companies.**
- 1.7 The closing time for submission of tender offers is: 10.00 am on **Friday 23rd August 2019**.
- 1.8 Telephonic, telegraphic, telex, email or facsimile tender offers will not be accepted
- 1.9 The tender validity period is **at least 120 days** from the closing date of the tender
- 1.10 The time and location for opening of the tender offers is:

10:00 am on **Friday 23rd August 2019**

Location: Botswana Examinations Council
Plot 54864; KT Motsete Road; Gaborone.

1.11. The procedure for evaluation of responsive tender offers is:

Method 1: Least Cost Evaluation Method

The Evaluation Process

The Tender Evaluation Committee (TEC) will be constituted to evaluate the bids. The evaluation to be adopted by the Evaluation Committee will be as follows:

- 1 In Stage 1 of the evaluation process the bids will be scrutinized against the Disqualification clause given in 1.12.
- 2 The qualifying bids after Stage 1 will go through to Stage 2 of the evaluation process as described in 1.13.
- 3 The bids of the short listed bidders after Stage 2 of the evaluation process will be evaluated as stated in Stage 3 of the evaluation process as described in 1.14.
- 4 The project will be provisionally awarded to the lowest compliant bidder subject to successful negotiation of the contract.
- 5 The successful Bidder will sign the agreed contract document with BEC prior to commencement of the project.
- 6 The successful bidder shall deliver the equipment to Botswana Examinations Council that conform to specifications.

Notes

- Subject to authorization by BEC Tender Committee, further information may be requested from the bidders during evaluation. Any such request will be made in writing to the bidder's nominated representative as declared in the Form of Response. Any such correspondence will be for purposes of clarification only and will in no way be indicative of any preference towards any bidder or bid.
- All important information required for the project shall be included in the bid, so that at contract negotiation stage there are no major issues that could call for the change of award.
- Please include Table of Contents in your bid.

1.12 Disqualification at Stage 1

A bidder whose bid does not meet the following requirements will be disqualified during the first scrutiny at Stage 1. In the case of a consortium or joint venture, the companies shall be evaluated individually for compliance with the listed requirements.

Bidders must submit all the following;

- a) PPADB Registration Certificate under **Code 120 (ICT Technical Support), Sub-Code 05 (Network Management and Maintenance Services) or Sub Code 06 (ICT Security Management and Maintenance Services)**;
- b) A valid copy of a Tax Clearance Certificate (Provide Pin & Certificate Number for on-line verification);
- c) Completed Form of Declaration by Directors and Shareholders for Tendering Purposes;
- d) Submission of Form from Companies and Intellectual Properties Authority (CIPA) showing company Shareholders and Certified Copies of Share Certificates;
 - Publicly listed companies may submit certificates of their controlling shareholders only;
 - NB: Where the shareholder is a company, the individual shareholders of the company in question must be submitted. E.g. if ABC (Pty) Ltd submits a tender and one of its shareholders is EFG (Pty) Ltd, the shareholders in EFG should be submitted and so on until the shareholders submitted bears the names of individuals.
- e) Forms from Companies and Intellectual Property Authority (CIPA) showing the Company Directors.
- f) A letter of commitment from the distributor/ vendor of proposed Next Generation Firewall to supply the bidder with the Next Generation Firewall if the bidder is awarded the contract to supply.
- g) A letter or certificate from the Next Generation Firewall vendor/manufacturer that proves that the bidder is a recognized partner of the vendor.
- h) Proof that the bidding company is 100% citizen owned i.e. All its Directors and Shareholders are Botswana Citizens.
- i) Completed Form of Offer and Acceptance

Should a bidder fail to submit items a) to h) on the first instance, they will be requested to resubmit the missing item(s) through email and they will be given a minimum of 2 days or a maximum of 5 days to submit. Should the bidder fail to submit within the required time, they will be disqualified from further evaluation.

Failure to submit the Completed and Signed Form of Offer and Acceptance, i) above, will lead to outright disqualification.

1.13 Evaluation of Bids at Stage 2

A technical evaluation shall be made to determine the technical compliance with the specifications or scope of supplies in the bid document. Only bids that have passed in terms at stage one shall undergo technical evaluation.

At this stage, bidders must provide the required specification or better. Failure to meet one or more specification will lead to the bidder not proceeding to the second stage of Technical Evaluation.

A. Technical evaluation – Stage 2

The following table shows the criteria which will be used. Bidders must **fully comply** with the requirements by stating their specifications, thus bidder specifications must be the same or better than the required specifications as described by BEC. Consortiums / Joint Ventures will be assessed as one (not individually). Failure to meet one or more specification will lead to the bidder not proceeding to the second stage of Technical Evaluation. **Bidders must indicate the brand and model or make of the offer being made.**

NB: Bidders are required to state their specification offer in full failing which they'll be disqualified. Stating such words as “comply” or any related words will not be accepted.

Table 2: Technical Evaluation Criteria

Item No.	Qty	Description	Bidder's Specifications	Does Bidder's Specifications Meet Requirements? (Yes/No)
1.0	2	Next Generation Firewall devices with specifications, features and capabilities outlined in items 1.a to 1.v below		
1.a		Firewall		
1.b		Identity Awareness		
1.c		IPsec VPN		
1.d		Intrusion Prevention Service (IPS)		
1.e		Application Control		
1.f		Web/URL filtering		
1.g		Antivirus		
1.h		Anti-spam and email security		
1.i		Anti-Bot		
1.j		Threat Extraction		
1.k		Zero-day threat prevention		
1.l		Threat Emulation		
1.m		Security Power: At least 250		
1.n		Firewall Throughput: At least 2.1Gbps		
1.o		IPS Throughput: At least 460Mbps		
1.p		NGFW Throughput: At least 260Mbps		

Item No.	Qty	Description	Bidder's Specifications	Does Bidder's Specifications? Meet Requirements(Yes/No)
1.q		Threat Prevention Throughput: At least 160Mbps		
1.r		Management Port: At least one (1) 10/100/1000Base-T RJ45 port		
1.s		At least five (5) 10/100/1000Base-T RJ45 ports		
1.t		At least two (2) USB ports		
1.u		At least one (1) RJ45/micro USB console port		
1.v		Storage: At least 240GB hard disk drive		
2.0		End of Support date for proposed firewall must, if already published by vendor, be at least 4 years away from due date of submission of bids. If such a date is not yet published please provide information from the vendor showing that such information is not yet published. <u>You should submit a document from the vendor showing this information.</u>		
3.0		End of Sale date for proposed firewall must, if published by vendor, be at least 4 years away from due date of submission of bids. If such a date is not yet published yet please provide information from the vendor showing that such information is not yet published. <u>You should submit a document from the vendor showing this information.</u>		
4.0	2	Support and Subscriptions for three (3) years. This support should include firmware or operating system updates and upgrades, technical support and faulty hardware replacement. The		

		subscriptions should include Intrusion Prevention Service, Anti-Virus, Anti Bot, Ant SPAM and related subscriptions.		
5.0	2	Installation and Configuration services. These firewalls will need to be configured as the ones currently being used are configured, with slight modifications where necessary. <u>Briefly state how you will install and configure the firewalls.</u>		
6.0	1	Training of three (3) firewall administrators on management of supplied firewall. <u>Briefly state the training you will offer i.e. name of course, number of people to be trained, cost of training and name of city where training will be conducted.</u>		
7.0	TECHNICAL EVALUATION RESULT (COMPLIANT/NOT COMPLIANT):			

Bidders should respond to the above requirements in full to guide evaluators in allocating results for stage 2 evaluation.

For a bidder to pass the Technical Evaluation stage, it must attain a Technical Evaluation Result of “COMPLIANT” at item 7.0 of Table 2 above. For a bidder to attain a Technical Evaluation Result of “Compliant” it must attain a “Yes” in all items and sub-items from 1.0 to 6.0 under the “Does Bidder Specifications Meet Requirements” column in table 2, above. Only bidders who attain a Technical Evaluation Result of “Compliant” will proceed to the next stage of evaluation.

1.14 Evaluation of Bids at Stage 3

Cost Evaluation and Comparison

Note: If no charges the bidder shall indicate Not Applicable or N / A

Bidders should price in ink, bidders that do not comply with pricing format will be eliminated from evaluation.

Only technically compliant bids that have attained a Technical Evaluation Result of "Compliant" shall undergo cost evaluation.

Arithmetic errors will be corrected, and bids will be converted to a common currency. Should there be discrepancy between the Unit Price and the Total Price, the Unit Price shall be used. Should there be discrepancy between the amount in figures and the amount in words, the amount in words will be used.

Bids will be ranked in order of their prices after correction of any arithmetic errors.

The Citizen Empowerment Policy will be applied where:

- The EDD policy will also be applied. Bidders must submit their EDD certificates for this preference to be applied to them.
- The Local Empowerment Policy will also be applied and bidders must submit evidence for the policy to be applied.

The lowest priced bidder, after applying all the policies, will be recommended for the award to BEC Tender Committee subject to an agreed contract. If the contract negotiations fail, then the next preferred supplier will be engaged for contract negotiations and recommended for the award.

TENDER ACCEPTANCE

Notwithstanding anything contained in any of these tender documents, the Botswana Examinations Council is not bound to accept the lowest or any tender nor incur any expenses in the preparation thereof. Selection of suppliers will not solely base on the lowest price. There are other factors to be considered e.g. quality, lead-time and acceptance of technical information etc. Botswana Examinations Council reserves the right not to accept the lowest or any tender.

Botswana Examinations
Council

**TENDER
RETURNABLE DOCUMENTS**

**LIST OF RETURNABLE
DOCUMENTS**
Volume 2

BEC ICT 003/19-20: THE SUPPLY, INSTALLATION AND CONFIGURATION OF NEXT GENERATION FIREWALLS TO BOTSWANA EXAMINATIONS COUNCIL

The bidder must complete the following returnable documents:

1. Returnable Documents required for tender evaluation purposes

- Certificate for authority of signatory
- Record of addenda to tender documents
- Detailed Response to Requirements specified in the CONTRACT PART 3
- Response form
- Quality plan
- Experience of the bidder
- Risk management plan

- All certified copies of documents and conditions specified in (1.3)
- Form of Declaration for Tendering Purposes

2. Other Documents required for tender evaluation purposes

- Copy of a Tax Clearance Certificate for Botswana Registered Companies or exemption certificate thereof from BURS;
- PPADB Registration Certificate;
- Certified copies of Share Certificates;
- Certified copies of forms from CIPA showing list of Directors.
- Completed Form of Offer and Acceptance
- A letter of commitment from the distributor/ vendor of proposed Next Generation Firewall to supply the bidder with the Next Generation Firewall if the bidder is awarded the contract to supply.
- A letter or certificate from the Next Generation Firewall vendor/manufacturer that proves that the bidder is a recognized partner of the vendor.
- Proof that the bidding company is 100% citizen owned i.e. All its Directors and Shareholders are Botswana Citizens.

3. Returnable Documents that will be incorporated into the contract

- Response form;
- Quality plan;
- Detailed Response to all other Requirements specified in the contract part 3;
- Form of Offer & Acceptance;

- Curriculum vitae of key personnel;
- Management plan;
- Form of Declaration by Directors & Shareholders.

Parts of each tender offer communicated on paper shall be submitted as an original, plus four (4) duplicate copies and 2 re-writable DVDs; Each copy must contain the following RESPONSE FORM

Bidder's Name	
Company Registration Number	
Vat Number (if applicable)	
Country of Registration	
Year of Establishment	
Physical Address	
Postal Address (if different)	
Telephone Number	
Mobile Number	
Fax Number	
Email and URL	
Contact Address in Botswana (If applicable)	
Project Title	
Tender No.	
Designated Authorized Representative for this Project	Name: Position: Qualifications: Tel: Fax: Email:
Project Referees (see CONTRACT PART 3, Scope of Work, 8.1.5)	1 2 3
Signed: Bidder's Authorized Representative	

Botswana Examinations Council

<p>TENDER</p> <p>RETURNABLE DOCUMENTS</p>	<p>TENDER SCHEDULES</p> <p>CERTIFICATE OF AUTHORITY OF SIGNATORY</p>
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BEC ICT 003/19-20: THE SUPPLY, INSTALLATION AND CONFIGURATION OF NEXT GENERATION FIREWALLS TO BOTSWANA EXAMINATIONS COUNCIL

Indicate the status of the bidder by ticking the appropriate box hereunder. The bidder must complete the certificate set out below for the relevant category.

A COMPANY	B PARTNERSHIP	C JOINT VENTURE	D SOLE PROPRIETOR

A. Certificate for company

I, _____, chairperson of the board of directors of _____ hereby confirm that by resolution of the board taken on _____ 20_____, Mr./Ms. _____, acting in the capacity of _____ was authorized to sign all documents in connection with this tender offer and any contract resulting from it on behalf of the company.

As witnesses:-

1. _____	_____
	Chairman
2. _____	_____
	Date

B. Certificate for Partnership

We, the undersigned, being the key partners in the business trading as _____ hereby authorize Mr./ Ms. _____ acting in

the capacity of _____ to sign all documents in connection with the tender offer for Contract _____ and any contract resulting from it on our behalf.

NAME	ADDRESS	SIGNATURE	DATE

NOTE: This certificate is to be completed and signed by all of the partners. Attach additional pages if more space is required.

C. Certificate for Joint Venture

We, the undersigned, are submitting this tender offer in Joint Venture and hereby authorize Mr./Ms. _____ an authorized signatory of the company _____, acting in the capacity of lead partner, to sign all documents in connection with the tender offer for Contract _____ and any contract resulting from it on our behalf.

This authorization is evidenced by the attached power of attorney signed by legally authorized signatories of all the partners to the Joint Venture. Furthermore, we attach to this Schedule a copy of the joint venture agreement which incorporates a statement that all partners are liable jointly and severally for the execution of the contract and that the lead partner is authorized to incur liabilities, receive instructions and payments and be responsible for the entire execution of the contract for and on behalf of any and all the partners.

NAME OF FIRM	ADDRESS	AUTHORISING SIGNATURE, NAME & CAPACITY
<i>Lead partner</i>		

D. Certificate for sole proprietor.

I, _____, hereby confirm that I am the sole owner of the business trading as _____.

As witnesses:-

1. _____

Signature: Sole owner

2. _____

Date

Republic of Botswana	TENDER RETURNABLE DOCUMENT	DECLARATION FORM FOR TENDERING PURPOSES
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BEC ICT 003/19-20: THE SUPPLY, INSTALLATION AND CONFIGURATION OF NEXT GENERATION FIREWALLS TO BOTSWANA EXAMINATIONS COUNCIL

Declaration to establish that Directors, shareholders, partners, members have not participated through any other bid for the same tender

PART A

I, _____ (full name), in my capacity as..... (state position in Entity)

hereby declare that on my behalf, and on behalf of the owners, partners / directors/ shareholders /administrators and/or Other (Please specify)

of:
.....
(name of Entity)

of:
.....
..... (Postal/physical address)

that, in connection with the enclosed tender,

All information contained herein is true and not misleading, and it is to the best of my knowledge factual and binding on the Entity and/or its Representatives. I state that the (State Name of Entity) and/or its representatives confirm that they have not, through other entities, participated in the same tender and offer the same products in response to the same items.

NOTE: In the case of competing franchises, the franchises may bid for the same item but with different products. Item means the commodity required by the procuring entity indicated in the ITT. Product means the commodity offered by the bidder.

I declare and confirm that the Entity and/or its Representatives have in fact not participated in the same tender and offered the same products in response to the same items, through any other registered company or other entity. I hereby provide a current list of Directors/ Administrators/ Partners/ Members and/or Shareholders for the Company/Partnership/ Society/Joint Venture/ Private Foundation/Statutory Body and/or other (*Please specify*).....

	DIRECTORS/MEMBERS/ PARTNERS NAME and /OR Other (Please Specify).....	CAPACITY IN ENTITY	NATIONALITY	PERCENTAGE OF SHAREHOLDING
1				
2				
3				
4				

5			
6			
7			

	SHAREHOLDERS NAME	NATIONALITY	PERCENTAGE OF SHAREHOLDING
1			
2			
3			
4			
5			
6			
7			

If more space is required attach additional sheet. Note that Public companies should state which stock exchange the company is listed under.

I further acknowledge that should any of the directors, partners, and shareholders, members/administrators /(*others please specify*) be found to be associated in a similar or other manner in another company/entity, participating in this tender and offering the same products in response to the same items, this shall disqualify this Company/Partnership/ Society/Joint Venture/ Private Foundation/Statutory Body, and whichever company or other entity the said director/partner/shareholder/member and/or administrator is consequently involved in.

I further acknowledge that should the Company /Partnership/ Society/Joint Venture/ Private Foundation/ Statutory Body or any of its affiliates or subsidiaries be found to have participated in the same tender and offered the same products in response to the same items, the said Company/Partnership/ Society/Joint Venture/ Private Foundation/Statutory Body/ (*others please specify*) and its affiliates and/or subsidiaries shall be disqualified.

The Company/Partnership/ Society/Joint Venture/ Private Foundation/ Statutory Body/(*others please specify*), through its agents, employees or directors has not illegally communicated with any member of the procuring department or the Public Procurement and Asset Disposal Board, except as may be permitted in the relevant “instructions to tenderers” or by law.

The Company/Partnership/ Society/Joint Venture/ Private Foundation/Statutory Body/(*others please specify*), through its agents, employees, partners, members, administrators and/or directors has not paid or offered to pay any consideration, favour or promise to any member of the procuring department or any person employed by or associated with Public Procurement and Asset Disposal Board (PPADB) or its Committees.

I declare that this tender is submitted by us in our own right and we have not colluded in any way with any other /potential tenderer in the production and submission of this tender other than in the establishment of a joint venture or sub-contractor arrangement as fully and correctly declared in the tender.

I acknowledge that if after the award of this tender any of these declarations are found to be false then any contract(s) between ourselves and the procuring department and/or PPADB shall be terminated forthwith and we may be barred from future tendering for government services and liable to possible prosecution.

I confirm that our entity has undertaken not to collude to withdraw from a tender award, only for the reason that an unsuccessful bidder be awarded the tender. I confirm further that the entity has undertaken not to engage in frivolous complaints and litigation that frustrates project implementation.

SIGNED: NAME:

DATED:

.....

Entity

Stamp

PART B

1. Declaration to establish Eligibility for Reservation and Price Preferences for 100% Citizen Owned Contractor / Companies and other Entities.
2. The declaration shall be signed by all Businesses tendering for reserved contracts and contracts subject to preferences, as a condition of each tender.
3. The 100% citizenship requirements for shareholders, etc. contained therein shall not withstand any previous consents and practice, be pre-condition for the award of any reserved tender.

Definition

4. The following definitions shall apply to this declaration:

100% Citizen Owned Contractor / Company: a natural person or an incorporated company wholly owned and controlled by persons who are citizens of Botswana.

Control: the possession and exercise of legal authority and power to manage the assets, goodwill and daily operations of a business and the active and continuous exercise of managerial and financial authority and power in determining the policies and directing the operations of the business.

Net Amount: the financial value of the Contract at the time of the award of the Contract, exclusive of sales tax which the law requires the Employer to pay to the Contractor.

Owned: Having all the customary incidents of ownership, including the right of disposition, and sharing in all the risks and profits commensurate with the degree of ownership interest or shareholding as demonstrated by an examination of the substance as well as the form of ownership arrangements

5. The company operates banking and savings accounts; the only authorized signatories are:

i.
(Bank Name and Name of signatory)

.....
(Omang No. /Passport)

ii.
(Bank Name and Name of signatory)

.....
(Omang No. /Passport)

iii.

(Bank Name and Name of signatory)

.....

(Omang No. /Passport)

iv.

(Bank Name and Name of signatory)

.....

(Omang No. /Passport)

6. Undertakings

The Tenderer confirms that it is a 100% Citizen owned contractor/company and undertakes to remain a Citizen Contractor for the duration of the Contract. The Tenderer further undertakes not to subcontract more than 25% of the Net Amount to non-Citizen Contractors in the performance of the Contract.

7. Sanctions relating to reserved treatment

Any changes in Ownership or Control which violate the definition of a Citizen Contractor or the subcontracting of more than 25% of the Net Amount of the Contract to non-Citizen Contractors shall be sufficient reason for the Procuring Department to terminate the Contract.

8. All the shareholders of.....(Name of company) have read this declaration and agree to its contents.

- a) All the shareholders hereby give consent verification of the information provided above and understand that this may include but not limited to the verification of assets, liabilities, accounts, bonds and undertake to notify the competent authorities of any change to the information provided in this Declaration within seven days of such occurrence.
- b) I understand and declare that each matter here deposed to is essential for the tender validity of (Name of company)'s

NB: The Procuring Entity reserves the right to confirm the authenticity of the information provided above.

THUS SIGNED AND SWORN TO BEFORE ME COMMISSIONER OF OATHS AT _____ ON THIS _____ DAY OF _____ 20____, AT ____ AM / PM, THE DEPONENT HAVING ACKNOWLEDGED THAT HE KNOWS AND UNDERSTANDS THE CONTENTS OF THIS DECLARATION AND THAT IT IS BINDING ON HIS CONSCIENCE.

COMMISSIONER OF OATHS

CAPACITY:

Date

Botswana Examinations Council

TENDER RETURNABLE DOCUMENTS	TENDER SCHEDULES RECORD OF ADDENDA TO TENDER DOCUMENTS
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BEC ICT 003/19-20: THE SUPPLY, INSTALLATION AND CONFIGURATION OF NEXT GENERATION FIREWALLS TO BOTSWANA EXAMINATIONS COUNCIL

We confirm that the following communications received from the Procuring organization before the submission of this tender offer, amending the tender documents, have been taken into account in this tender offer:

	Date	Title or Details
1.		
2.		
3.		
4.		
5.		
6.		
7.		
8.		
9.		
10.		

Attach additional pages if more space is required.

Signed

Date

Name

Position

Tenderer

Botswana Examinations
Council

TENDER RETURNABLE DOCUMENTS	TENDER SCHEDULES QUALITY PLAN
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BEC ICT 003/19-20: THE SUPPLY, INSTALLATION AND CONFIGURATION OF NEXT GENERATION FIREWALLS TO BOTSWANA EXAMINATIONS COUNCIL

Note to bidders:

Please provide details of your quality plan here. Please describe the management arrangements for the work in this contract. You are requested to include:

1. An organization chart showing on-site and off-site management personnel
2. Details of the location (and functions) of offices from which the work will be managed.
3. An explanation of how you propose to allocate adequate resources for the duration of the project.

Botswana Examinations Council

TENDER RETURNABLE DOCUMENTS	TENDER SCHEDULES CURRICULUM VITAE
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BEC ICT 003/19-20: THE SUPPLY, INSTALLATION AND CONFIGURATION OF NEXT GENERATION FIREWALLS TO BOTSWANA EXAMINATIONS COUNCIL

Name:	Date of Birth:
Profession:	Nationality:
Current Position:	Years with the firm:
<u>Qualification and Experience:</u>	
<u>Education:</u>	
<i>Professional Membership</i>	
<u>Experience Record</u>	
<u>Languages:</u>	
Certification:	
I, the undersigned, certify that to the best of my knowledge and belief, this data correctly describes me, my qualifications and my experience.	
_____ Date: _____	
<i>[Signature of authorized representative of the Tenderer]</i>	

Botswana Examinations Council

TENDER RETURNABLE DOCUMENTS	TENDER SCHEDULES QUALITY PLAN
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BEC ICT 003/19-20: THE SUPPLY, INSTALLATION AND CONFIGURATION OF NEXT GENERATION FIREWALLS TO BOTSWANA EXAMINATIONS COUNCIL

The following is a statement of similar works successfully executed by myself/ ourselves:

Employer, contact person and telephone number.	Description of contract	Value of work	Date completed
Signed		Date	
Name		Position	
Bidder			

Botswana Examinations Council

TENDER RETURNABLE DOCUMENTS	TENDER SCHEDULES MANAGEMENT PLAN
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BEC ICT 003/19-20: THE SUPPLY, INSTALLATION AND CONFIGURATION OF NEXT GENERATION FIREWALLS TO BOTSWANA EXAMINATIONS COUNCIL

Note to tenderers: Please describe the management arrangements for the work in this contract. You are requested to include:

4. An organization chart showing on-site and off-site management personnel
5. Details of the location (and functions) of offices from which the work will be managed.
6. An explanation of how you propose to allocate adequate resources for the duration of the project and subsequent maintenance periods.

Summary of items attached to this schedule:

Attach additional pages as required.

Signed	_____	Date	_____
Name	_____	Position	_____
Tenderer	_____		_____

Botswana Examinations Council

**CONTRACT
VOLUME 3**

**BEC ICT 003/19-20: THE SUPPLY, INSTALLATION AND CONFIGURATION OF NEXT
GENERATION FIREWALLS TO BOTSWANA EXAMINATIONS COUNCIL**

CONTRACT

PART 1: AGREEMENTS AND CONTRACT DATA

Form of Offer and Acceptance
Contract Data

PART 2: PRICING DATA

Pricing Instructions

PART 3: SCOPE OF WORK

Scope of work

Botswana Examinations Council

CONTRACT PART 1 AGREEMENTS & CONTRACT DATA	FORM OF OFFER AND ACCEPTANCE
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BEC ICT 003/19-20: THE SUPPLY, INSTALLATION AND CONFIGURATION OF NEXT GENERATION FIREWALLS TO BOTSWANA EXAMINATIONS COUNCIL

OFFER

The Botswana Examinations Council, P/Bag 0070, Gaborone, has solicited offers to enter into a contract for the procurement of:

The Supply, Delivery, Installation, Support and Maintenance of Optical Mark Reader (OMR) and Image SCANNER.

The bidder, identified in the signature block below, has examined the documents listed in the Tender Data and addenda thereto as listed in the Tender Schedules, and by submitting this offer has accepted the conditions of tender.

By attaching the signature of a duly authorized representative to this part of this Form of Offer and Acceptance, the bidder offers to perform all of the obligations and liabilities of the Contractor (or the Consultant or the Supplier as the case may be) under the Contract including compliance with all its terms and conditions according to their true intent and meaning for an amount to be determined in accordance with the Conditions of Contract identified in the Contract Data.

<p>The total of the amount tendered is</p> <hr/> <hr/> <p>___ Pula (in words); P_____ (in figures). (Not applicable for rate only contracts).</p>

This Offer, of which the bidder has signed one original, may be accepted by the Procuring organization by signing the form of Acceptance overleaf and returning one fully executed original of this document including the Schedule of Deviations (if any) to the bidder before the end of the period of validity stated in the Tender Data, whereupon the bidder becomes the party named as the Contractor, (or the Consultant, Professional Service Provider, Service Provider or the Supplier as the case may be) in the Conditions of Contract identified in the Contract Data.

For the tenderer:
Signature(s)

.....

Name(s) _____

Capacity _____

(Insert name and address of organization)

Name & signature of witness _____ Date _____

ACCEPTANCE

By attaching the signature of a duly authorized representative to this part of this Form of Offer and Acceptance, the Procuring Organization accepts the bidder's Offer. In consideration thereof, the Procuring Organization shall pay the Contractor, (or the Consultant or the Supplier as the case may be) the amount due in accordance with the Conditions of Contract identified in the Contract Data. Acceptance of the bidder's Offer shall form an Agreement between the Procuring Organization and the bidder upon the terms and conditions contained in this Agreement and in the Contract that is the subject of this Agreement.

The terms of the Contract, are contained in:

- Part 1 Agreements and Contract Data, (which includes this Form of Offer and Acceptance)
- Part 2 Pricing Data
- Part 3 Scope of Work

and drawings and documents (or parts thereof), which may be incorporated by reference into the above listed Parts.

Deviations from and amendments to the documents listed in the Tender Data and any addenda thereto listed in the Tender Schedules as well as any changes to the terms of the Offer agreed by the bidder and the Procuring Organization during this process of Offer and Acceptance, are contained in the Schedule of Deviations attached to and forming part of this Form of Offer and Acceptance. No amendments to or deviations from said documents are valid unless contained in this Schedule, which must be signed by the duly authorized representative(s) for both parties.

The bidder shall within one week of receiving a fully executed original of this Agreement, including the Schedule of Deviations (if any), contact the Procuring Organization's agent (whose details are given in the Contract Data) to arrange the delivery of any securities, bonds, guarantees, proof of insurance and any other documentation to be provided in terms of the Conditions of Contract identified in the Contract Data at, or just after, the date this Agreement comes into effect. Failure to fulfill any of these obligations in accordance with those terms shall constitute a repudiation of this Agreement.

Notwithstanding anything contained herein, this Agreement comes into effect on the date when the bidder receives one fully executed original of this document, including the Schedule of Deviations (if any). Unless the bidder (now Contractor, Consultant or Supplier) within five days of the date of such receipt notifies the Procuring Organization in writing of any reason why he cannot accept the contents of this Form of Offer and Acceptance, this Agreement shall constitute a binding contract between the Parties.

For the Botswana Examinations Council

Signature(s)

Name(s)

Capacity

(Insert name and address of organization)

Name &
signature of
witness

Date

Botswana Examinations Council

CONTRACT PART 2 PRICING DATA	PRICING INSTRUCTIONS
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BEC ICT 003/19-20: THE SUPPLY, INSTALLATION AND CONFIGURATION OF NEXT GENERATION FIREWALLS TO BOTSWANA EXAMINATIONS COUNCIL

Bidders should provide costing for each event they wish to tender for as specified in the Bid. The phases in the table below are intended as a guideline, and bidders are free to specify phases which are consistent with their Bid.

SUMMARY PRICING SCHEDULE

The quoted prices should be inclusive of 12% VAT and/or any other applicable taxes.

NB: THE PRICES SHOULD BE INCLUDED IN THE BIDS PROPOSAL

ITEM No.	DESCRIPTION	QUANTITY	UNIT PRICE	TOTAL AMOUNT
1.0	Next Generation Firewall Devices	2		
2.0	Next generation Firewall Vendor Support and Subscriptions for 3 years (Firmware and Operating System Updates/ Upgrades, technical support, faulty hardware replacement, Anti-Virus, Anti-Bot, Anti-SPAM subscriptions)	2		
3.0	Installation and Configuration Services	2		
4.0	Training of 3 firewall administrators on management and administration of firewalls	3		
SUB-TOTAL:				
VAT (@ 12 %):				
GRAND TOTAL:				

NB: This should be included in the bids Proposal

1. All costs must include VAT (for VAT registered companies), Withholding Tax and all other applicable taxes. The tax laws of Botswana will apply to the ITT and the signed contract.
2. All prices should be fixed where possible. Where a variable cost is included it should be estimated as the maximum to be charged.
3. Payments will be made based on actual cost incurred up to the amount stipulated in the pricing schedules.

4. Tenders must be valid for a period of at least **120 days**.
5. Payments will be made in accordance with agreed payments schedules

Botswana Examinations Council

CONTRACT PART 3 SCOPE OF WORK	SCOPE OF WORK: SUPPLIES CONTRACT
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BEC ICT 003/19-20: THE SUPPLY, INSTALLATION AND CONFIGURATION OF NEXT GENERATION FIREWALLS TO BOTSWANA EXAMINATIONS COUNCIL

1. Purchaser’s objectives

SCOPE

The purpose of this Invitation-To Tender is to solicit suitable companies that are recognized partners of firewall vendors to supply, install and configure two (2) Next Generation Firewall (NGFW) with 3-year vendor support services for firmware /software updates, technical support and equipment warranty for each firewall to Botswana Examination Council (BEC).

BEC reserves the right to award the whole tender to one bidder or in parts to different bidders. The bidders are encouraged to provide quotes for all Next Generation Firewalls. BEC will give contracts to bidders who are prepared to offer services required. Capability as determined by the evaluation criteria in the bid document remains paramount to the final decisions of award/ or rejection.

1. Project Cost:

Provide the total cost including all expenses in the delivery of Next Generation Firewalls separate for each scanner as per below table. Sufficient breakdown of each element should be indicated. Delivery shall be made to Botswana Examinations Council.

ITEM No.	DESCRIPTION	QUANTITY	UNIT PRICE	TOTAL AMOUNT
1.0	Next Generation Firewall Devices	2		
2.0	Next generation Firewall Vendor Support and Subscriptions for 3 years (Firmware and Operating System Updates/ Upgrades, technical support, faulty hardware replacement, Anti-Virus, Anti-Bot, Anti-SPAM subscriptions)	2		
3.0	Installation and Configuration Services	2		
4.0	Training of 3 firewall administrators on management and administration of firewalls	3		
SUB-TOTAL:				
VAT (@ 12 %):				
GRAND TOTAL:				

NB: Payment will be made no later than 30 days after completion of rendering of service and issuance of the invoice.

2. Format and Content of Responses

Bids should be concise, to the point and address all issues raised in this Invitation to Tender document. The strength of the bidder, methodology, cost and personnel proposed will be key factors in the selection process. Bidders should not alter the formats given in this document when submitting the bid. The forms listed under Returnable Documents are to be supplied as they form part of the evaluation.

3.1 Bid

Bids must include the following items preferably in this order:

- Response Form and supporting documents
- Company Profile
- All returnable documents
- Any relevant information

3.1.1 Company Profile

Bidders should highlight the capability of the organisation to undertake this project and list any similar assignments which have been successfully undertaken in the past. Bidders should note that companies that have successfully implemented similar projects in the past will have an added advantage.

3.1.2 Appendices

Documents which cannot be incorporated in the body of the bid should be assembled and indexed and then included in the appendices of the bid. Bidders are free to provide any further information should they wish to do so.

3. Quality plans and control

Bidders are required to outline their Quality Management and Quality Assurance methodologies and how they would be implemented in relation to the project. The following areas should be covered in this section:

- How the work is going to be completed to the required standard, within the project cost and on time.
- How quality management is to be ensured during the project.

-----END OF DOCUMENT-----