



**BOTSWANA
EXAMINATIONS
COUNCIL**

DIRECTORATE OF INFORMATION COMMUNICATION AND TECHNOLOGY

INVITATION TO TENDER

FOR

**THE IMPLEMENTATION OF AN ELECTRONIC RECORDS MANAGEMENT SYSTEM
– RE-TENDER**

TENDER NO. TENDER NO. BEC ICT 006/21-22

Tender Collection Date: *30 August 2021*

Tender Closing Date: 24 September 2021

PROCURING ORGANISATION	AGENT
Botswana Examinations Council, Private Bag 0070, Gaborone, Botswana	The Secretary to the Tender Committee, Private Bag 0070, Gaborone, Botswana Tel: +267 365 0700 Fax: +267 393 3872 Email: procurement@bec.co.bw

Tender No. BECT ICT 006/21-22

**INVITATION TO TENDER FOR THE IMPLEMENTATION OF AN ELECTRONIC RECORDS
MANAGEMENT SYSTEM - ERMS**

Bidders are invited to submit bids for **Implementation of an Electronic Records Management System**

100% Citizen Owned Companies, alone or in partnership with local or international companies are invited to tender for this project

Bidders must, in order to be considered for the award of the contract, be registered with PPADB under Code 120 Sub-Codes 01, 02, 03 and 04 or on relevant Codes and Sub-Codes; be registered with BURS and be in possession of a valid Tax Clearance Certificate, and have an appropriate license.

For companies that are in partnership with International companies in order to be considered for the award of the contract, their international partners must be registered with Botswana Unified Revenue Services (BURS) and be in possession of a valid Tax Exemption Certificate for Tax Withholding purposes and be in possession of a document indicating that they are authorised to trade in this area (this document should be in English or be accompanied by a translation document).

Tender documents will be available with effect from Monday 30 August 2021 and will be **sent to bidders** upon payment of a non-refundable and non-transferable fee of P250.00 payable to the following BEC Account details:

Account Name: BEC
Bank Name: First National Bank
Account Number: 6222 132 9940
Branch Name: Corporate
Branch Code: 282267
Swift Code: FIRNBWGX

(NB: The fee for the youth is P125.00 non-refundable and non-transferable)

Bidders are advised to use **44444** as reference number. The tender document will be sent to the bidder upon proof of payment

The tender document is available from Botswana Examinations Council website <http://www.bec.co.bw/docs/invite-tender> for viewing purposes only.

NOTE:

- Tenders responses will be accepted from only companies that were sent the electronic ITT by BEC.
- There will be no issuing of hard copies of ITTs to bidders.

Proof of Payment must be sent to procurement@bec.co.bw as well as tmogapi@bec.co.bw and must be included in the Bid Responses, failing which the bid will be disqualified. The tender document will be sent to the bidder upon proof of payment

The Procurement Office of the Botswana Examinations Council can also be contacted at the following addresses for any clarification:

Postal Address

Botswana Examinations Council
Private Bag 0070
Gaborone.

Contact Name: Mr. T. Mogapi

Fax: (+267) 393 3872

Physical Address

Botswana Examinations Council
Plot 54864, KT Motsete Road
Gaborone.

Telephone Number: 365 0700

Email: procurement@bec.co.bw

Bids must be submitted using the **two envelope system**; one original and four (4) copies **plus a soft copy in a re-writable CD/DVD**, respectively for the **technical** and **financial**. The bids must be submitted in two separate envelopes, one containing the Technical Bids, and the other containing the Financial Bids and both envelopes accordingly labeled with the tender number and title. The two envelopes should be sealed and placed in a third outer and larger envelope. This envelope should be sealed and labeled as follows;

TENDER NO. BEC ICT 006/21-22: Invitation to Tender for the Implementation of an Electronic Records Management System

Bids must arrive not later than **10:00am** (local time) on **24 September 2021**. Bids received after the closing date and time will **NOT** be accepted. Telephonic, telegraphic, telex or facsimile bids will **NOT** be accepted.

Sealed bids should be delivered to the following address:

The Secretary; Tender Committee; Botswana Examinations Council
Plot 54864, KT Motsete Road; Gaborone.

NB. Non-compliance to the separation of the **technical** and **financial** bids and any appearance of the financial figures in the technical bid shall be subject to outright disqualification. The same treatment will be given to bidders' responses that do not have the required number of envelopes for the technical and financial bids.

Responses that do not have the required number of envelopes will be disqualified. Rewritable CD/sDVDs should be separate for the technical and financial proposal. The CD/DVD for the technical proposal should be included in the technical proposal envelope while the CD/DVD for the financial proposal should be included in the financial proposal envelope.

Bidders who are awarded the tender should by no means pass it to other parties to undertake the project.

Queries and questions relating to the issue of these documents will be accepted up to **5 working days** before tender closing date. The queries or questions should be in writing and should be addressed to:

The Secretary
Att: Mr. T Mogapi Tel: 3650700
Tender Committee; Botswana Examinations Council
Private Bag 0070; Gaborone; Botswana.
Fax: +267 393 3872
Email: procurement@bec.co.bw

Bids must arrive no later than **10:00 am** (local time) on from **24 September 2021**. The tenders will be opened in the presence of bidders wishing to attend immediately after closing in BEC premises. . Bids received after the closing date and time will not be accepted. Telephonic, Telegraphic, Telex, Email or Facsimile bids will not be accepted.

N.B. Delivery shall be as per the project plan and contract agreements after award

Important Dates:

Tender Available Date: 30 August, 2021

Tender Closing: 24 September 2021 at 10:00 Hrs

Botswana Examinations Council is **not** bound to accept the lowest or any bid, or bear any expense in the preparation thereof. The Botswana Examinations Council also reserves the right to award the tender in full or in parts

Tender Committee Secretary
For/Botswana Examinations Council

BEC ICT 006/21-22: INVITATION TO TENDER FOR THE IMPLEMENTATION OF AN ELECTRONIC RECORDS MANAGEMENT SYSTEM – ERMS

The conditions of tender are contained in this document.

- 1.1 The Procuring Organisation is the Botswana Examinations Council.
- 1.2 The tender documents issued by the Procuring Organisation comprise:

Three volume approach:

VOLUME 1: TENDERING PROCEDURES

Tender Notice & Invitation to Tender
Tender Data

VOLUME 2: RETURNABLE DOCUMENTS

VOLUME 3: THE CONTRACT

Part 1 - Agreements & Contract Data

Forms of Securities

Part 2 - Pricing Data

Pricing Instructions

Part 3 - Scope of Work

- 1.3 All bidders are required to submit the following:

BOTSWANA COMPANIES

- 1 original, 4 copies and CDs/DVDs of both the Technical and Financial proposals.
- PPADB Registration Certificate under Code 120 Sub-Code 01, 02, 03 and 04 or on the Relevant Codes and Sub-Codes (verification will be done on-line);
- A Valid Copy of Tax Clearance Certificate (Provide Pin & Certificate Number for on-line verification);
- Completed Declaration Form for Tendering Purposes;
- Submission of Company Extract accompanied by confirmation of Shareholders and Directors as well as their Identity Documents;
 - publicly listed companies may submit certificates of their controlling shareholders only;
 - NB: Where the shareholder is a company, the individual shareholders of the company in question must be submitted. E.g. if ABC (Pty) Ltd submits a tender and one of its shareholders is EFG (Pty) Ltd, the shareholders in EFG should be submitted and so on until the shareholders submitted bears the names of individuals.
- Completed and Signed Form of Authority of Signatory;

- Completed and signed Form of Offer and Acceptance

INTERNATIONAL COMPANIES

- a) Valid Copy of Tax Exemption Certificate;
- b) Valid Copy of Appropriate Licence or a document indicating that they are authorised to trade in this area (this document should be in English or be accompanied by a translation document);
- c) Completed Declaration Form for Tendering Purposes;
- d) Submission of Form from Register of Companies from Country of Origin and Certified Copies of Share Certificates showing company Shareholders (this document should be in English or be accompanied by a translation document);
 - publicly listed companies may submit certificates of their controlling shareholders only (this document should be in English or be accompanied by a translation document);
 - NB: Where the shareholder is a company, the individual shareholders of the company in question must be submitted. E.g. if ABC (Pty) Ltd submits a tender and one of its shareholders is EFG (Pty) Ltd, the shareholders in EFG should be submitted and so on until the shareholders submitted bears the names of individuals.
- e) Forms from Register of Companies from country of origin showing the company Directors (this document should be in English or be accompanied by a translation document);
- f) Completed and signed Form of Offer and Acceptance

NB: The tender response must be made in English.

- 1.4 All bidders are required to provide the pricing schedule in the format provided in CONTRACT PART 2, Pricing Data. Bidders must also provide a detailed breakdown of the cost covering all components of the project as stated in CONTRACT PART 3, Bidders should note that the total cost of the project should not include any variable components based on exchange rates, inflation, etc. Where disbursements are based on actual expenditure, bidders should estimate the maximum expected costs, which will be reimbursed based on actual expenditure incurred.

Bidders should quote in Botswana Pula.

All the quoted prices must include VAT, or any other taxes in accordance with the tax laws of Botswana.

The validity period for the quoted prices must be **at least 120 days** from the closing date of the tender.

- 1.5 The Procuring Organisation's address for delivery of tender offers, tender No. BEC ICT 006/21-22 and other identification details to be shown on each tender offer package are:

TENDER NO. BEC ICT 006/21-22: INVITATION TO TENDER FOR THE FOR THE IMPLEMENTATION OF AN ELECTRONIC RECORDS MANAGEMENT SYSTEM

Tender Secretary, Botswana Examinations Council
Plot 54864, KT Motsete Road, Gaborone.

- 1.6 A two envelope procedure will be followed, failing which disqualification will be promptly executed.

Bids should be submitted according to the Instructions to Bidders. Important points are repeated as follows:

- The bid document must be prepared in indelible ink. It shall contain no interlineations or overwriting, except as necessary to correct errors made by the bidder. Any such corrections must be initialed by the person or persons who sign the bid.
- All copies must be signed in ink by an authorised employee, agent or representative of the bidder.
- For each bid, the bidders shall prepare the number of copies indicated in the Instructions to bidders. The original bid should be marked **ORIGINAL**; all other copies should be marked **COPY**. If there are discrepancies between the original and any of the copies, the original will be assumed to be correct and shall bear the submission address.
- The original, four (4) copies and re-writable DVDs of each of the technical and financial bids shall be placed in a separate and sealed envelope clearly marked – TENDER NO. BEC ICT 009/20-21: Invitation to Tender for the Implementation of an Electronic Records Management System and shall bear the submission address.
- **Re-writable CDs/DVDs should be separate for the technical and financial proposal. The CD/DVD for the technical proposal should be included in the technical proposal envelope while the CD/DVD for the financial proposal should be included in the financial proposal envelope.**
- Bids must arrive no later than **10:00 am** (local time) on 24 September 2021. The outer envelope should have the original, four (4) copies and 2 CDs/DVDs of the technical and financial bids respectively. These shall be placed in a sealed larger envelope clearly marked;

BEC ICT 006/21-22: Invitation to Tender for the Implementation of an Electronic Records Management System

- Bids will be opened immediately, and bidders may be present if they wish. Bids received after the closing date and time will not be accepted. Email or Facsimile bids will not be accepted.
- Immediately after the deadline for the submission of bids, the technical bid of all the tenderers will be opened. The financial bids shall remain sealed and deposited with BEC Tender Committee until those bids meeting the technical requirements have been identified.

1.7 The closing time for submission of tender offers is: 10:00 am on 24 September 2021.

1.8 Telephonic, telegraphic, telex, email or facsimile tender offers will not be accepted.

1.9 The tender validity period is **at least 120 days** from the closing date of the tender.

1.10 The time and location for opening of the tender offers is:

10:00 am on 24 September 2021.

Location: Botswana Examinations Council
Plot 54864; KT Motsete Road; Gaborone.

1.11. The procedure for evaluation of the responsive tender offers is Quality and Cost Based Selection method.

The Evaluation Process

Tender Evaluation Committee (TEC) will be constituted to evaluate the bids. The evaluation to be adopted by the Evaluation Committee will be as follows:

- 1 In Stage 1 of the evaluation process the bids will be scrutinized against the Disqualification clause given in 1.12.
- 2 The qualifying bids after Stage 1 will go through to Stage 2 of the evaluation process as described in 1.13.
- 3 The technical bids of the short listed bidders after Stage 2 of the evaluation process will be evaluated as stated in Stage 3 of the evaluation process.
- 4 The project will be provisionally awarded to the bidder with highest combined score of Stage 2 and Stage 3 and of the evaluation process subject to successful negotiation of the contract as in 1.15.
- 5 The maximum scores allocated to Stage 2: Technical and Stage 3:Financial are as follows:

Stage 2	-	70
Stage 3	-	<u>30</u>
Total		<u>100</u>
- 6 The successful Bidder will sign the agreed contract document with BEC prior to commencement of the project.
- 7 The successful bidder shall deliver the services to Botswana Examinations Council as per accepted samples and shall be accepted after inspection to confirm conformance to specifications.

Notes

- Subject to authorization by BEC Tender Committee, further information may be requested from the bidders during evaluation. Any such request will be made in writing to the bidder's nominated representative as declared in the Form of Response. Any such correspondence will be for purposes of clarification only and will in no way be indicative of any preference towards any bidder or bid.
- All important information required for the project shall be included in the bid, so that at contract negotiation stage there are no major issues that could call for the change of award.

1.12 Disqualification at Stage 1

A bidder whose technical bid does not meet the following requirements will be disqualified during the first scrutiny at Stage 1. In the case of a consortium or joint venture or partnership or any form of collaboration, the companies shall be evaluated individually for compliance with the listed requirements. i.e, individual companies must meet the compliance criteria for the consortium or joint venture or partnership to proceed to stage 2.

Companies must submit all of the following;

BOTSWANA COMPANIES

- a) 1 original, **4** copies and CDs/DVDs of both the Technical and Financial proposals.
- b) Proof of payment of the tender fee of **P250.00 or P125.00**;
- c) PPADB Registration Certificate under Code 120 and all the Sub-Codes 01, 02, 03 and 04 (registration will be verified on-line);
- d) A Valid Copy of Tax Clearance Certificate (Provide Certificate Number and Pin for on-line verification);
- e) Completed Form of Declaration for Tendering Purposes;
- f) Submission of Company Extract accompanied by confirmation of Shareholders and Directors as well as their Identity Documents;
 - Publicly listed companies may submit certificates of their controlling shareholders only;
 - NB: Where the shareholder is a company, the individual shareholders of the company in question must be submitted. E.g. if ABC (Pty) Ltd submits a tender and one of its shareholders is EFG (Pty) Ltd, the shareholders in EFG should be submitted and so on until the shareholders submitted bears the names of individuals.
- g) Completed and Signed Form of Authority of Signatory;
- h) Completed and Signed Form of Offer and Acceptance **in the Financial Proposal**.

Should a bidder fail to submit items a) to g) on the first instance, they will be requested to resubmit the missing item(s) through email and they will be given a minimum of 2 days or a maximum of 5 days to submit. Should the bidder fail to submit within the required time, they will be disqualified from further evaluation.

Failure to submit the Completed and Signed Form of Offer and Acceptance, (h) above, in the financial proposal, will lead to outright disqualification at that stage.

INTERNATIONAL COMPANIES

- a) Valid Copy of Tax Exemption Certificate;
- b) Valid Copy of Appropriate Licence or a document indicating that they are authorised to trade in this area (this document should be in English or be accompanied by a translation document);
- c) Completed Declaration Form for Tendering Purposes;
- d) Submission of Form from Register of Companies from Country of Origin and Certified Copies of Share Certificates showing company Shareholders (this document should be in English or be accompanied by a translation document);
 - publicly listed companies may submit certificates of their controlling shareholders only (this document should be in English or be accompanied by a translation document);
 - NB: Where the shareholder is a company, the individual shareholders of the company in question must be submitted. E.g. if ABC (Pty) Ltd submits a tender and one of its shareholders is EFG (Pty) Ltd, the shareholders in EFG should be submitted and so on until the shareholders submitted bears the names of individuals.
- e) Forms from Register of Companies from country of origin showing the company Directors (this document should be in English or be accompanied by a translation document);
- f) Completed and signed Form of Offer and Acceptance **in the Financial Proposal**

Should a bidder fail to submit items a) to e) on the first instance, they will be requested to resubmit the missing item(s) through email and they will be given a minimum of 2 days or a maximum of 5 days to submit. Should the bidder fail to submit within the required time, they will be disqualified from further evaluation.

Failure to submit the Completed and Signed Form of Offer and Acceptance, (f) above, in the financial proposal, will lead to outright disqualification at that stage. Note that the Form of Offer and Acceptance is completed jointly by the consortium or joint venture or partnership, i.e. parties need not submit individual forms.

NB: The tender response must be made in English.

1.13 Evaluation of Bids at Stage 2

The following table shows the criteria which will be used for evaluation. In the case of a consortium or joint venture, the bids will be evaluated on the combined strength of the constituent companies involved.

Technical Evaluation Criteria

<i>No</i>	<i>Criteria</i>	<i>Description</i>	<i>Marks</i>
1	Capability of the company, consortium or joint venture	<ul style="list-style-type: none"> Does the bidder have at least two (2) sites where they have implemented a Records Management system? <p>Reference letters indicating the Implementation of a Records Management System using your proposed solution from the companies MUST be attached [10]</p> <p><i>2 or more sites with appropriate reference letters referencing the proposed solution – 10 marks</i></p> <p><i>1 site with appropriate reference letters referencing the proposed solution – 7 marks</i></p> <p><i>0 or no site with appropriate reference letters referencing the proposed solution – 0 marks</i></p>	10
2	Capability and experience of the proposed Project Team	<ul style="list-style-type: none"> Bidders MUST propose at least three (3) qualified team members for this project with a bachelor's degree in Information Technology, Experience in the deployment of at least one (1) Records Management System, with reference letters from companies indicating successful implementation of the proposed Records Management Solution, these MUST be attached. [10] <p><i>3 qualified team members with proof of qualification, with proof of experience in the</i></p>	10

		<p><i>deployment of at least one (1) Records Management Solution and with at least 1 reference letter for the deployment of the proposed Records Management Solution – 10 marks</i></p> <p><i>2 qualified team members with proof of qualification, with proof of experience in the deployment of at least one (1) Records Management Solution and with at least 1 reference letter for the deployment of the proposed Records Management Solution – 5 marks</i></p> <p><i>1 qualified team members with proof of qualification, with proof of experience in the deployment of at least one (1) Records Management Solution and with at least 1 reference letter for the deployment of the proposed Records Management Solution – 3 marks</i></p> <p><i>0 qualified team members without proof of qualification, without proof experience in the deployment of at least one (1) Records Management Solution and without reference letter for the deployment of the proposed Records Management Solution – 0 marks</i></p>	
3	<i>Implementation plans</i>	<ul style="list-style-type: none"> • Environmental analysis and detailed requirements gathering, to be used in the implementation of the proposed solution [5 marks] • Design and implementation plan (e.g. testing and deployment, skills transfer to project and technical team) [10 marks] • Compliance to the Records Management ISO Standard, which provides internationally agreed principles and functional requirements. To be compliant, the System shall have at least all of the following Records Life Cycle Model as prescribed by the ISO 15489 Standard. <ul style="list-style-type: none"> • Records Creation [5marks] • Use and Disseminate [5 marks] • Maintain and Protect [5 marks] • Disposition – Destroy OR [5 marks] • Archives – Preservation and Access [5 marks] 	40
4	<i>Documentation</i>	Documentation	10

		<ul style="list-style-type: none"> • Project schedule including the change management and training plans – (4 marks) • Customized Technical manual (3 marks) • Customized User manual (3 marks) 	
5	<i>Total</i>		70

The cut off for progression to Stage 3 is a minimum score of 60 points (85%) out of the possible 70 and only bidders who score 60 points (85%) and above will have their financial proposal opened and evaluated.

Bidders should respond to the above requirements in full to guide evaluators in allocating marks.

1.14 Financial Evaluation – Stage 3

Only technically compliant bids that score a minimum of 60 points (85%) or above shall undergo cost evaluation.

Correct arithmetic errors and convert bids to a common currency. Should there be discrepancy between the Unit Price and the Total Price, the Unit Price shall be used. Should there be discrepancy between the amount in figures and the amount in words, the amount in words will be used.

Bids will range in order of their prices after correction of any arithmetic errors.

The Citizen Empowerment Policy will be applied where:

- The EDD policy will also be applied. Bidders must submit their EDD certificates for this preference to be applied to them.
- The Local Empowerment Policy will also be applied and bidders must submit evidence for the policy to be applied.

The qualifying bids will be evaluated based on the following factors: The following formula will be used to rate the quoted prices:

$$FS = 30 \times LP / P; \quad \text{Where:}$$

FS = financial score of a given bidder
LP = lowest price
P = the price quoted by the bidder

The lowest financial bid (LP) will be given a financial score (FS) of 30 points. The financial scores (FS) of the other financial bids will be computed using the formula above.

1.16 Basis of Award

The bidder with the highest combined score (Technical and Financial) from stages 2, and 3 would be recommended for the award to BEC Tender Committee subject to an agreed contract. If the contract negotiations fail, then the next preferred supplier will be engaged for contract negotiations and recommended for the award.

The successful bidder shall deliver the service to Botswana Examinations Council.

TENDER ACCEPTANCE

Notwithstanding anything contained in any of these tender documents, the Botswana Examinations Council is not bound to accept the lowest or any tender nor incur any expenses in the preparation thereof. Selection of suppliers will not solely base on the lowest price. There are other factors to be considered e.g. quality, lead-time and acceptance of technical information etc. Botswana Examinations Council reserves the right not to accept the lowest or any tender.

BEC reserves the right to award the tender in whole or in parts to different bidders.

BEC ICT 006/21-22: Invitation to Tender for the Implementation of an Electronic Records Management System

The bidder must complete the following returnable documents:

1. Returnable Documents required for tender evaluation purposes

- Certificate for authority of signatory
- Record of addenda to tender documents
- Detailed Response to Requirements specified in the CONTRACT PART 3
- Response form
- Quality plan
- Experience of the bidder
- Risk management plan
- All certified copies of documents and conditions specified in (1.3)
- Form of Declaration For Tendering Purposes

2. Other Documents required for tender evaluation purposes

- Copy of a Tax Clearance Certificate for Botswana Registered Companies (*Provide Pin No. and Certificate No. for online verification*);
- PPADB Registration Certificate (*verification will be done online*);
- Certified copies of Share Certificates (*forms from CIPA showing Shareholders would be preferred*);
- Copies of forms from CIPA showing list of Directors.

3. Returnable Documents that will be incorporated into the contract

- Response form;
- Quality plan;
- Detailed Response to all other Requirements specified in the contract part 3;
- Form of Offer & Acceptance;
- Curriculum vitae of key personnel;
- Management plan;
- Form of Declaration by Directors & Shareholders.

Parts of each tender offer communicated on paper shall be submitted as an original, plus four (4) duplicate copies and 2 re-writable CDs/DVDs; one containing the technical proposal and the other one containing the financial proposal. Each copy must contain the following RESPONSE FORM

Bidder's Name	
Company Registration Number	
Vat Number (if applicable)	
Country of Registration	
Year of Establishment	
Physical Address	
Postal Address (if different)	
Telephone Number	
Mobile Number	
Fax Number	
Email and URL	
Contact Address in Botswana (If applicable)	
Project Title	
Tender No.	
Designated Authorised Representative for this Project	Name: Position: Qualifications: Tel: Fax: Email:
Project Referees (see CONTRACT PART 3, Scope of Work, 8.1.5)	1 2 3
Signed: Bidder's Authorised Representative	

<p>TENDER RETURNABLE DOCUMENTS</p>	<p>TENDER SCHEDULES CERTIFICATE OF AUTHORITY OF SIGNATORY</p>
--	---

BEC ICT 006/21-22: Invitation to Tender for the Implementation of an Electronic Records Management System

Indicate the status of the bidder by ticking the appropriate box hereunder. The bidder must complete the certificate set out below for the relevant category.

A COMPANY	B PARTNERSHIP	C JOINT VENTURE	D SOLE PROPRIETOR

A. Certificate for company

I, _____, chairperson of the board of directors of _____ hereby confirm that by resolution of the board taken on _____ 20_____, Mr/Ms _____, acting in the capacity of _____ was authorised to sign all documents in connection with this tender offer and any contract resulting from it on behalf of the company.

As witnesses:-

1. _____

Chairman

2. _____

Date

B. Certificate for Partnership

We, the undersigned, being the key partners in the business trading as _____
_____ hereby authorise Mr/ Ms _____ acting in
the capacity of _____ to sign all documents in
connection with the tender offer for Contract _____
and any contract resulting from it on our behalf.

NAME	ADDRESS	SIGNATURE	DATE

NOTE: This certificate is to be completed and signed by all of the partners. Attach additional pages if more space is required.

C. Certificate for Joint Venture

We, the undersigned, are submitting this tender offer in Joint Venture and hereby
authorise Mr/Ms _____ an authorised
signatory of the company _____, acting in the
capacity of lead partner, to sign all documents in connection with the tender offer for
Contract _____ and any contract resulting from it on our behalf.

This authorisation is evidenced by the attached power of attorney signed by legally
authorised signatories of all the partners to the Joint Venture. Furthermore we attach to
this Schedule a copy of the joint venture agreement which incorporates a statement that
all partners are liable jointly and severally for the execution of the contract and that the
lead partner is authorised to incur liabilities, receive instructions and payments and be
responsible for the entire execution of the contract for and on behalf of any and all the
partners.

NAME OF FIRM	ADDRESS	AUTHORISING SIGNATURE, NAME & CAPACITY
<i>Lead partner</i>		

D. Certificate for sole proprietor.

I, _____, hereby confirm that I am the sole owner of the business trading as _____.

As witnesses:-

1. _____

Signature: Sole owner

2. _____

Date

TENDER RETURNABLE DOCUMENTS	TENDER SCHEDULES RECORD OF ADDENDA TO TENDER DOCUMENTS
--	---

BEC ICT 006/21-22: Invitation to Tender for the Implementation of an Electronic Records Management System

We confirm that the following communications received from the Procuring Organisation before the submission of this tender offer, amending the tender documents, have been taken into account in this tender offer:

	Date	Title or Details
1.		
2.		
3.		
4.		
5.		
6.		
7.		
8.		
9.		
10.		

Attach additional pages if more space is required.

Signed

Date

Name

Position

Tenderer

TENDER RETURNABLE DOCUMENTS	TENDER SCHEDULES QUALITY PLAN
-----------------------------------	----------------------------------

BEC ICT 006/21-22: Invitation to Tender for the Implementation of an Electronic Records Management System

Note to bidders:

Please provide details of your quality plan here. Please describe the management arrangements for the work in this contract. You are requested to include:

1. An organization chart showing on-site and off-site management personnel
2. Details of the location (and functions) of offices from which the work will be managed.
3. An explanation of how you propose to allocate adequate resources for the duration of the project.

<p>TENDER RETURNABLE DOCUMENTS</p>	<p>TENDER SCHEDULES QUALITY PLAN</p>
---	--

BEC ICT 006/21-22: Invitation to Tender for the Implementation of an Electronic Records Management System

The following is a statement of similar works successfully executed by myself/ ourselves:

Employer, contact person and telephone number.	Description of contract	Value of work	Date completed
Signed			
Name		Date	
Bidder		Position	

**Botswana Examinations
Council**

TENDER RETURNABLE DOCUMENTS	TENDER SCHEDULES MANAGEMENT PLAN
--	---

BEC ICT 006/21-22: Invitation to Tender for the Implementation of an Electronic Records Management System

Note to tenderers: Please describe the management arrangements for the work in this contract. You are requested to include:

4. An organisation chart showing on-site and off-site management personnel
5. Details of the location (and functions) of offices from which the work will be managed.
6. An explanation of how you propose to allocate adequate resources for the duration of the project and subsequent maintenance periods.

Summary of items attached to this schedule:

Attach additional pages as required.

Signed

Date

Name

Position

Tenderer

Republic of Botswana	TENDER RETURNABLE DOCUMENT	DECLARATION FORM FOR TENDERING PURPOSES
----------------------	---------------------------------------	--

BEC ICT 006/21-22: Invitation to Tender for the Implementation of an Electronic Records Management System

Declaration to establish that Directors, shareholders, partners, members have not participated through any other bid for the same tender.

PART A

I, _____ (full name), in my capacity as..... (state position in Entity)

hereby declare that on my behalf, and on behalf of the owners, partners / directors/ shareholders /administrators and/or Other (Please specify)

of:

..... (name of Entity)

of:

.....
..... (Postal/physical address)

that, in connection with the enclosed tender,

All information contained herein is true and not misleading, and it is to the best of my knowledge factual and binding on the Entity and/or its Representatives. I state that the (State Name of Entity) and/or its representatives confirm that they have not, through other entities, participated in the same tender and offer the same products in response to the same items.

NOTE THAT: In the case of competing franchises, the franchises may bid for the same item but with different products. Item means the commodity required by the procuring entity indicated in the ITT. Product means the commodity offered by the bidder.

I declare and confirm that the Entity and/or its Representatives have in fact not participated in the same tender and offered the same products in response to the same items, through any other registered company or other entity. I hereby provide a current list of Directors/ Administrators/ Partners/ Members and/or Shareholders for the Company/Partnership/ Society/Joint Venture/ Private Foundation/Statutory Body and/or other (Please specify).....

	DIRECTORS/MEMBERS/ PARTNERS NAME and /OR Other (Please Specify).....	CAPACITY IN ENTITY	NATIONALITY	PERCENTAGE OF SHAREHOLDING
1				

2				
3				
4				
5				
6				
7				

	SHAREHOLDERS NAME	NATIONALITY	PERCENTAGE OF SHAREHOLDING
1			
2			
3			
4			
5			
6			
7			

If more space is required attach additional sheet. Note that Public companies should state which stock exchange the company is listed under.

I further acknowledge that should any of the directors, partners, and shareholders, members/administrators */(others please specify)* be found to be associated in a similar or other manner in another company/entity, participating in this tender and offering the same products in response to the same items, this shall disqualify this Company/Partnership/ *Society*/Joint Venture/ Private Foundation/Statutory Body, and whichever company or other entity the said director/partner/shareholder/member and/or administrator is consequently involved in.

I further acknowledge that should the Company /Partnership/ *Society*/Joint Venture/ Private Foundation/ Statutory Body or any of its affiliates or subsidiaries be found to have participated in the same tender and offered the same products in response to the same items, the said Company/Partnership/ *Society*/Joint Venture/ Private Foundation/Statutory Body/*(others please specify)* and its affiliates and/or subsidiaries shall be disqualified.

The Company/Partnership/ *Society*/Joint Venture/ Private Foundation/ Statutory Body/*(others please specify)*, through its agents, employees or directors has not illegally communicated with any member of the procuring department or the Public Procurement and Asset Disposal Board, except as may be permitted in the relevant “instructions to tenderers” or by law.

The Company/Partnership/ *Society*/Joint Venture/ Private Foundation/Statutory Body/*(others please specify)*, through its agents, employees, partners, members, administrators and/or directors has not paid or offered to pay any consideration, favour or promise to any member of the procuring department or any person employed by or associated with Public Procurement and Asset Disposal Board (PPADB) or its Committees.

I declare that this tender is submitted by us in our own right and we have not colluded in any way with any other /potential tenderer in the production and submission of this tender other than in the establishment of a joint venture or sub-contractor arrangement as fully and correctly declared in the tender.

I acknowledge that if after the award of this tender any of these declarations are found to be false then any contract(s) between ourselves and the procuring department and/or PPADB shall be terminated forthwith and we may be barred from future tendering for government services and liable to possible prosecution.

I confirm that our entity has undertaken not to collude to withdraw from a tender award, only for the reason that an unsuccessful bidder be awarded the tender. I confirm further that the entity has undertaken not to engage in frivolous complaints and litigation that frustrates project implementation.

SIGNED: NAME:

DATED:.....

.....

Entity

Stamp

PART B

1. Declaration to establish Eligibility for Reservation and Price Preferences for 100% Citizen Owned Contractor / Companies and other Entities.
2. The declaration shall be signed by all Businesses tendering for reserved contracts and contracts subject to preferences, as a condition of each tender.
3. The 100% citizenship requirements for shareholders, etc contained therein shall not withstand any previous consents and practice, be pre-condition for the award of any reserved tender.

Definition

4. The following definitions shall apply to this declaration:

100% Citizen Owned Contractor / Company: a natural person or an incorporated company wholly owned and controlled by persons who are citizens of Botswana.

Control: the possession and exercise of legal authority and power to manage the assets, goodwill and daily operations of a business and the active and continuous exercise of managerial and financial authority and power in determining the policies and directing the operations of the business.

Net Amount: the financial value of the Contract at the time of the award of the Contract, exclusive of sales tax which the law requires the Employer to pay to the Contractor.

Owned: Having all the customary incidents of ownership, including the right of disposition, and sharing in all the risks and profits commensurate with the degree of ownership interest or shareholding as demonstrated by an examination of the substance as well as the form of ownership arrangements

5. The company operates banking and savings accounts, the only authorised signatories are:

i.
.....
(Bank Name and Name of signatory) (Omang No. /Passport)

ii.
.....
(Bank Name and Name of signatory) (Omang No. /Passport)

ii.
.....
(Bank Name and Name of signatory) (Omang No. /Passport)

iv.
.....
(Bank Name and Name of signatory) (Omang No. /Passport)

6. Undertakings

The Tenderer confirms that it is a 100% Citizen owned contractor/company and undertakes to remain a Citizen Contractor for the duration of the Contract. The Tenderer further undertakes not to subcontract more than 25% of the Net Amount to non-Citizen Contractors in the performance of the Contract.

7. Sanctions relating to reserved treatment

Any changes in Ownership or Control which violate the definition of a Citizen Contractor or the subcontracting of more than 25% of the Net Amount of the Contract to non-Citizen Contractors shall be sufficient reason for the Procuring Department to terminate the Contract.

8. All the shareholders of(Name of company) have read this declaration and agree to its contents.

- a) All the shareholders hereby give consent verification of the information provided above and understand that this may include but not limited to the verification of assets, liabilities, accounts, bonds and undertake to notify the competent authorities of any change to the information provided in this Declaration within seven days of such occurrence.
- b) I understand and declare that each matter here deposited to is essential for the tender validity of (Name of company)'s

NB: The Procuring Entity reserves the right to confirm the authenticity of the information provided above.

THUS SIGNED AND SWORN TO BEFORE ME COMMISSIONER OF OATHS AT _____
ON THIS _____ DAY OF _____ 20____, AT ____AM / PM, THE DEPONENT HAVING
ACKNOWLEDGED THAT HE KNOWS AND UNDERSTANDS THE CONTENTS OF THIS DECLARATION AND
THAT IT IS BINDING ON HIS CONSCIENCE.

COMMISSIONER OF OATHS

CAPACITY:

BEC ICT 006/21-22: Invitation to Tender for the Implementation of an Electronic Records Management System

CONTRACT

PART 1: AGREEMENTS AND CONTRACT DATA

Form of Offer and Acceptance
Contract Data

PART 2: PRICING DATA

Pricing Instructions

PART 3: SCOPE OF WORK

Scope of work

CONTRACT PART 1 AGREEMENTS & CONTRACT DATA	FORM OF OFFER AND ACCEPTANCE
---	---

BEC ICT 006/21-22: Invitation to Tender for the Implementation of an Electronic Records Management System

OFFER

The Botswana Examinations Council, P/Bag 0070, Gaborone, has solicited offers to enter into a contract for the procurement of:

Implementation of an Electronic Records Management System

The bidder, identified in the signature block below, has examined the documents listed in the Tender Data and addenda thereto as listed in the Tender Schedules, and by submitting this offer has accepted the conditions of tender.

By attaching the signature of a duly authorized representative to this part of this Form of Offer and Acceptance, the bidder offers to perform all the obligations and liabilities of the Contractor (or the Consultant or the Supplier as the case may be) under the Contract including compliance with all its terms and conditions according to their true intent and meaning for an amount to be determined in accordance with the Conditions of Contract identified in the Contract Data.

The total of the amount tendered is _____
_____ Pula, (in words); P _____
_____ (in figures). (Not applicable for rate only contracts)

This Offer, of which the bidder has signed one original, may be accepted by the Procuring Organisation by signing the form of Acceptance overleaf and returning one fully executed original of this document including the Schedule of Deviations (if any) to the bidder before the end of the period of validity stated in the Tender Data, whereupon the bidder becomes the party named as the Contractor, (or the Consultant, Professional Service Provider, Service Provider or the Supplier as the case may be) in the Conditions of Contract identified in the Contract Data.

For the tenderer:

Signature(s)

Name(s) _____

Capacity _____

(Insert name and address of organisation)

Name &
signature of
witness

Date

ACCEPTANCE

By attaching the signature of a duly authorized representative to this part of this Form of Offer and Acceptance, the Procuring Organization accepts the bidder's Offer. In consideration thereof, the Procuring Organization shall pay the Contractor, (or the Consultant or the Supplier as the case may be) the amount due in accordance with the Conditions of Contract identified in the Contract Data. Acceptance of the bidder's Offer shall form an Agreement between the Procuring Organization and the bidder upon the terms and conditions contained in this Agreement and in the Contract that is the subject of this Agreement.

The terms of the Contract, are contained in:

- Part 1 Agreements and Contract Data, (which includes this Form of Offer and Acceptance)
- Part 2 Pricing Data
- Part 3 Scope of Work

and drawings and documents (or parts thereof), which may be incorporated by reference into the above listed Parts.

Deviations from and amendments to the documents listed in the Tender Data and any addenda thereto listed in the Tender Schedules as well as any changes to the terms of the Offer agreed by the bidder and the Procuring Organization during this process of Offer and Acceptance, are contained in the Schedule of Deviations attached to and forming part of this Form of Offer and Acceptance. No amendments to or deviations from said documents are valid unless contained in this Schedule, which must be signed by the duly authorized representative(s) for both parties.

The bidder shall within one week of receiving a fully executed original of this Agreement, including the Schedule of Deviations (if any), contact the Procuring Organization's agent (whose details are given in the Contract Data) to arrange the delivery of any securities, bonds, guarantees, proof of insurance and any other documentation to be provided in terms of the Conditions of Contract identified in the Contract Data at, or just after, the date this Agreement comes into effect. Failure to fulfill any of these obligations in accordance with those terms shall constitute a repudiation of this Agreement.

Notwithstanding anything contained herein, this Agreement comes into effect on the date when the bidder receives one fully executed original of this document, including the Schedule of Deviations (if any). Unless the bidder (now Contractor, Consultant or Supplier) within five days of the date of such receipt notifies the Procuring Organization in writing of any reason why he cannot accept the contents of this Form of Offer and Acceptance, this Agreement shall constitute a binding contract between the Parties.

For the Botswana Examinations Council

Signature(s) _____

Capacity _____

(Insert name and address of organisation)

Name & signature of witness _____ Date _____

BEC ICT 006/21-22: Invitation to Tender for the Implementation of an Electronic Records Management System

Bidders should provide costing for each event they wish to tender for as specified in the Technical Bid. The phases in the table below are intended as a guideline, and bidders are free to specify phases which are consistent with their Technical Bid.

SUMMARY PRICING SCHEDULE

The quoted prices should be inclusive of 14% VAT *and any other relevant taxes.*

NB: THE PRICES SHOULD BE INCLUDED IN THE FINANCIAL PROPOSAL ONLY AND NOT APPEAR ANYWHERE IN THE TECHNICAL PROPOSAL

The quoted prices should be inclusive of 14% VAT

NB: This should be included in the Financial Proposal envelope and NOT the Technical Proposal

1. All costs must include VAT (for VAT registered companies), Withholding Tax and all other applicable taxes. The tax laws of Botswana will apply to the ITT and the signed contract.
2. All prices should be fixed where possible. Where a variable cost is included it should be estimated as the maximum to be charged.
3. Payments will be made based on actual cost incurred up to the amount stipulated in the pricing schedules.
4. Tenders must be valid for a period of **at least 120 days**.
5. Payments will be made in accordance with agreed payments schedules.

BEC ICT 006/21-22: Invitation to Tender for the Implementation of an Electronic Records Management System

1. Purchaser's objectives

SCOPE

The purpose of this tender is to fairly, transparently and objectively solicit services for **the Implementation of an Electronic Records Management System**.

BEC is in the process of improving access to information through the implementation of an Electronic Records Management System. The system will provide a platform for the management, compilation, monitoring and utilization of records in line with the BEC Records Management Policy, Classifications and retention schedule that certify correct classification of records thereby ensuring correct cataloguing and taxonomy are applied to all records at the BEC and to implement approval and escalation workflows for ERMS related tasks and approvals. The supplier shall gather user requirements which are to be used in the implementation and to ensure that the environment is ready for the implementation of the proposed solution.

BEC reserves the right to award the whole tender in whole to one bidder or in part to more than one bidder. Capability as determined by the evaluation criteria in the bid document remains paramount to the final decisions of award/ or rejection.

1. Requirements and Specifications:

The requirements outlined are in-line with the internationally acceptable best practice for managing records and are designed to capture and manage all official BEC records regardless of format.

A. The required system shall but not be limited to the following general requirements:

1. Capturing and circulation of official mail/correspondence received by BEC (and records created internally) in paper and / or digital formats including the full utilization of the workflow module.
2. The solution must be able to seamlessly interface with the BEC Document Management Solution currently running on Microsoft SharePoint.
3. Capturing/uploading of records using standardized naming, classification, metadata and retention.
4. Elimination of slow laborious and counter-productive manual systems.
5. Maintain access control, integrity and authenticity of BEC records (electronic records and circulation paper records) by tracking the location and authorized system users, including maintain audits trails.
6. Disposal actions such as archiving and / or file destruction and creating the interface from Records Management to Archives Administration by applying the BEC retention schedule.

7. Search and retrieve records held in the ERMS repository by providing read only access to authorized BEC staff.
8. The workflow must be integrated/interfaced with the BEC leave module.
9. Improved level of productivity and customer service

B. The solution shall but not be limited to addressing the following technical requirements.

1. It is expected of ERMS to adhere to the current BEC Records Management Policy, procedures, file classification scheme, disposal, and retention schedule.
2. The supplier will provide technical support for all supplied hardware and software requirements.
3. The solution shall be able to handle large volumes of records
4. The solution shall cover migration of physical and electronic records including records from existing BEC ICT systems. (about 250 000 pages)
5. The solution should be compliant to international standards such as ISO 15489, ISO 18014, ISO 23081 and DOD 5015.2 or any other related ISO standard.
6. Manage records across all stages of a record, the system should be able to be incorporated with the existing manual system.
7. Increase/improve access to information through a system that can allow simultaneous access and retrieval of information.
8. Increase BEC staff effectiveness through timely distribution and access to information
9. Implementation of the customized electronic records management system for about 280 users
10. Digitization of all BEC physical records and migration of existing electronic record to the new system.
11. Implementation of a change management plan
12. Technical training for the first level support for all hardware and software implemented
13. End user and Technical team training.
14. Training manuals for both Technical and User teams
15. Manual hand-over.

C. The consultant requirements:

1. A minimum of 3 years' practical experience in the implementation of a Records Management System **which follows and is fully compliant to the Records Management ISO standard 15489** in a large organization such the BEC.
2. All hardware required for the migration of records into the proposed solution shall be provided for by the consultant for the duration of the project.

2. Project Cost:

(To be Included in the Financial Proposals only)

Project Phase	Deliverables	Estimated Duration (in days)	Cost (in Botswana Pula)
Phase 1	1. Environment analysis and detailed requirements. 2. Design and implementation of ERMS - Physical records - Electronic records - Any other records deemed necessary (About 250 000 papers of physical records) 3. Testing, deployment, and quality assurance		
Phase 2	Training - Technical team - Users - Implementation of the Change Management plan		
Phase 3	Documentation - Project schedule and Change Management Plan - Customized Technical manual - Customized User manual		
Phase 4	Maintenance and support		
SUB-TOTAL:			
VAT:			
GRAND TOTAL:			

NB: Payment will be made no later than 30 days after completion of rendering of service and issuance of the invoice.

3. Format and Content of Responses

Bids should be concise, to the point and address all issues raised in this Invitation to Tender document. The strength of the bidder, methodology, cost and personnel proposed will be key factors in the selection process. Bidders should not alter the formats given in this document when submitting the bid. The forms listed under Returnable Documents are to be supplied as they form part of the evaluation.

3.1 Bid

Bids must include the following items preferably in this order:

- Response Form and supporting documents
- Company Profile
- All returnable documents
- Any relevant information

3.1.1 Company Profile

Bidders should highlight the capability of the organisation to undertake this project and list any similar assignments which have been successfully undertaken in the past. Bidders should note that companies that have successfully implemented similar projects in the past will have an added advantage.

3.1.2 Appendices

Documents which cannot be incorporated in the body of the bid should be assembled and indexed and then included in the appendices of the bid. Bidders are free to provide any further information should they wish to do so.

4. Quality plans and control

Bidders are required to outline their Quality Management and Quality Assurance methodologies and how they would be implemented in relation to the project. The following areas should be covered in this section:

- How the work is going to be completed to the required standard, within the project cost and on time.
- How quality management is to be ensured during the project.

-----END OF DOCUMENT-----